

Nomura Financial Services Conference

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Highlights

- Income resilience
- Higher returns and higher profits
- Impairment charges in line with guidance
- Strong Capital Management
- Stable leverage and strengthened liquidity
- Gross new UK lending of £18bn

Group performance

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Profit before tax	3,947	2,745	44
Less:			
Own credit (gain) / charge	(851)	893	
Gains on acquisitions and disposals	(133)	(21)	
Gains on debt buy-backs	–	(1,192)	
Adjusted profit before tax	2,963	2,425	22

Financial summary

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Income	16,581	15,318	8
Impairment charges	(3,080)	(4,556)	(32)
Net income	13,501	10,762	25
Operating expenses	(9,720)	(8,051)	21
Profit before tax	3,947	2,745	44
Cost : income ratio	59%	53%	nm
Cost : net income ratio	72%	75%	nm

Financial summary cont'd

Half year ended – June	2010	2009
Return on equity	9.8%	9.4%
Return on tangible equity	12.0%	13.0%
Return on risk weighted assets	1.5%	1.0%
Earnings per share	20.9p	16.4p
Dividend per share	2.0p	0.0p

Global Retail Banking

Half year ended – June	2010 (£m)	2009 (£m)	Change %
UK Retail Banking	504	313	61
Barclaycard	317	375	(15)
Western Europe Retail Banking	10	92	(89)
Barclays Africa	70	65	8
GRB profit before tax	901	845	7

UK Retail Banking

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Total income	2,171	2,151	1
Impairment charges	(447)	(521)	(14)
Net income	1,724	1,630	6
Operating expenses	(1,322)	(1,319)	–
Profit before tax	504	313	61
Return on tangible equity	22%	16%	
Return on risk weighted assets	2.1%	1.4%	

Barclaycard

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Total income	1,958	2,009	(3)
Impairment charges	(890)	(915)	(3)
Net income	1,068	1,094	(2)
Operating expenses	(764)	(724)	6
Profit before tax	317	375	(15)
Return on tangible equity	14%	22%	
Return on risk weighted assets	1.4%	1.9%	

Western Europe Retail Banking

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Total income	602	682	(12)
Impairment charges	(133)	(148)	(10)
Net income	469	534	(12)
Operating expenses	(495)	(442)	12
Profit before tax	10	92	(89)
Return on tangible equity	15%	7%	
Return on risk weighted assets	1.5%	0.6%	

Barclays Africa

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Total income	403	365	10
Impairment charges	(48)	(63)	(24)
Net income	355	302	18
Operating expenses	(285)	(254)	12
Profit before tax	70	65	8
Return on tangible equity	14%	2%	
Return on risk weighted assets	1.5%	0.4%	

Barclays Capital

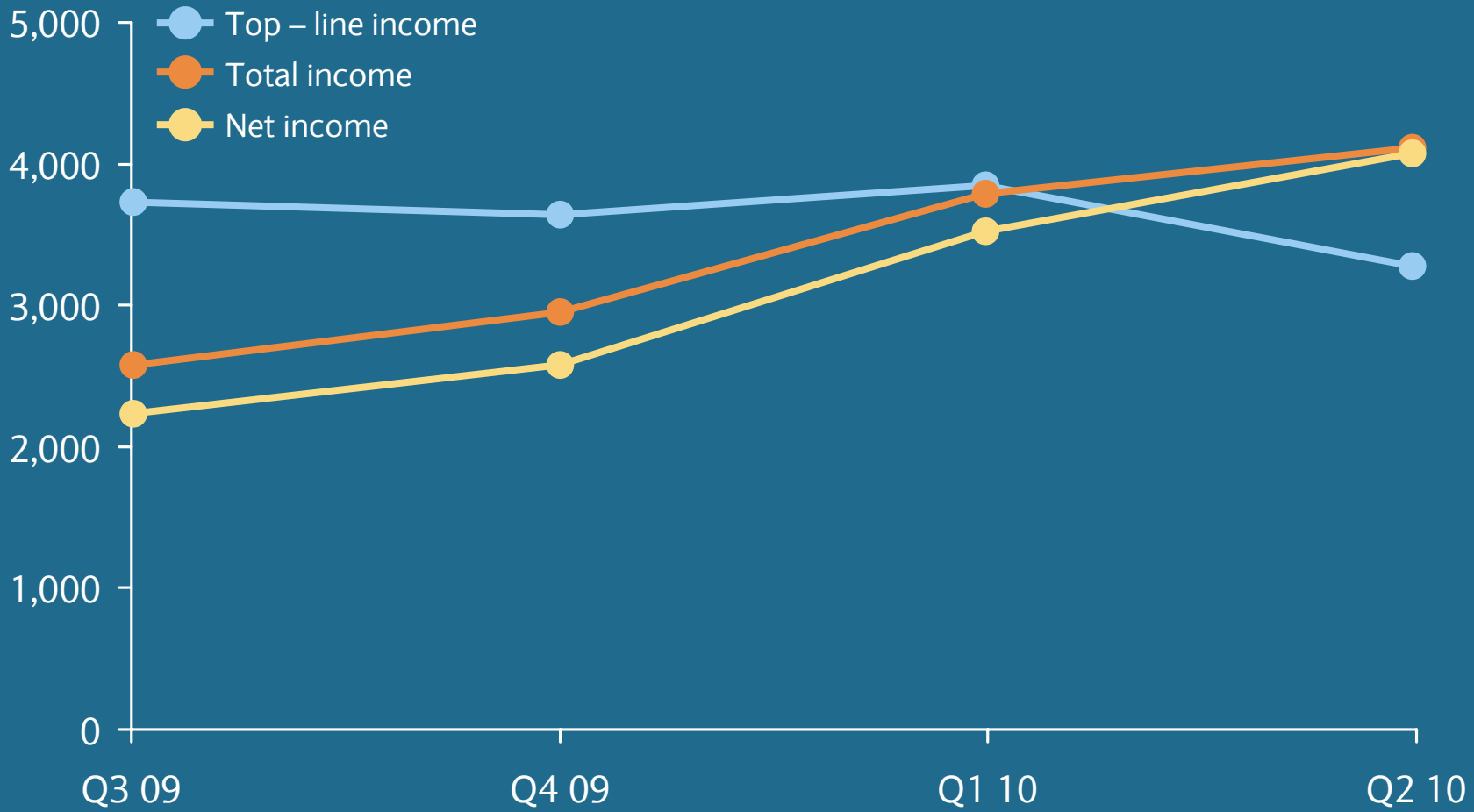
PBT – Half year ended June	2010 (£m)	2009 (£m)	Change %
Barclays Capital	3,400	1,047	225
Own credit	(851)	893	
Barclays Capital excluding own credit	2,549	1,940	31

Barclays Capital income summary

Half year ended – June	H1 10 (£m)	H2 09 (£m)	H1 09 (£m)	Change (%)
Top – line income	7,126	7,373	10,489	(32)
Income credit market losses	(65)	(910)	(3,507)	
Own credit	851	(927)	(893)	
Total income	7,912	5,536	6,089	30
Credit market impairment	(311)	(499)	(1,170)	
Impairment	2	(218)	(704)	
Net income	7,603	4,819	4,215	80

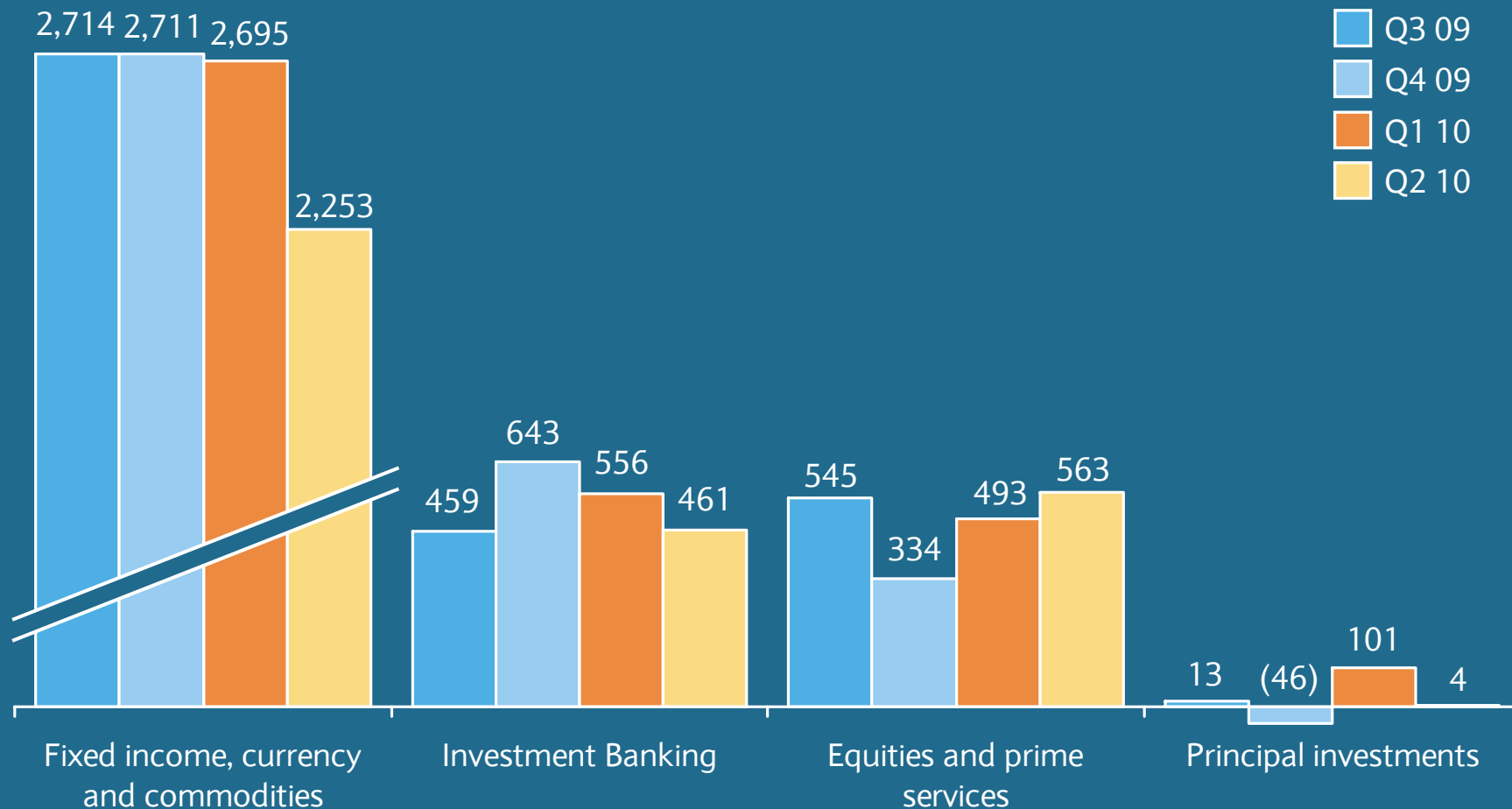
Barclays Capital income summary cont'd

(£m)



Barclays Capital analysis of top-line income

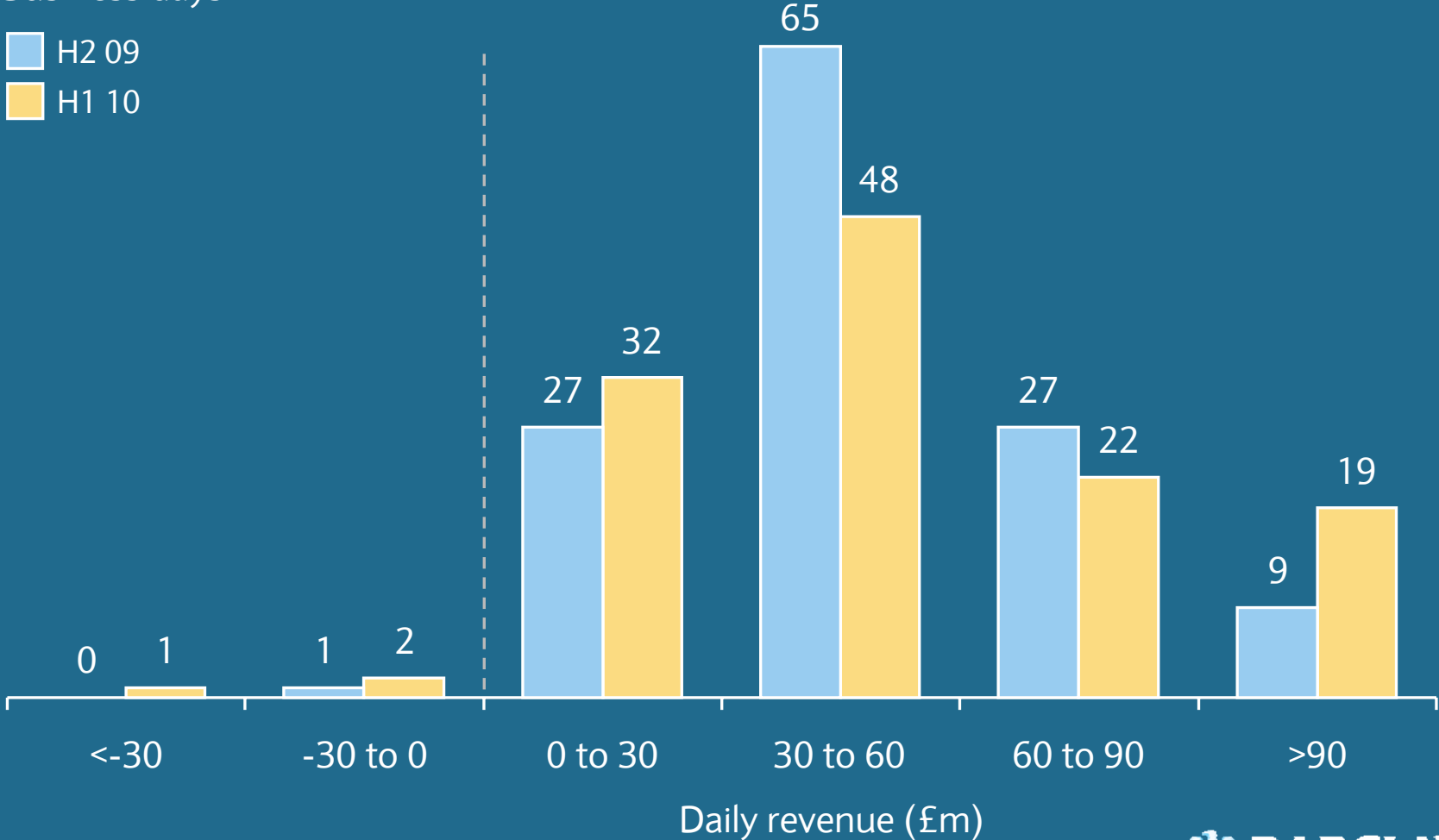
(£m)



Barclays Capital market risk: Positive distribution of daily trading revenue

Business days

- H2 09
- H1 10



Barclays Corporate

Half year ended – June	UK & Ireland (£m)	Cont. Europe (£m)	New Markets (£m)	2010 (£m)	2009 (£m)	Change %
Income	1,122	147	132	1,401	1,638	(14)
Impairment	(280)	(586)	(83)	(949)	(718)	32
Operating expenses	(463)	(85)	(281)	(829)	(768)	8
Profit before tax	379	(524)	(232)	(377)	152	nm

Barclays Corporate cont'd

Half year ended – June	UK & Ireland	Cont. Europe	New Markets	2010	2009	Change %
Loans and advances (£bn)	52.8	10.4	3.6	66.8	74.8	(11)
Loans and advances at fair value (£bn)				14.4	12.0	20
Customer accounts (£bn)	61.6	4.4	2.4	68.4	57.8	18
Loan to deposit ratio				119%	150%	nm
Return on tangible equity				(13%)	4%	nm
Return on risk weighted assets				(1.2%)	0.3%	nm

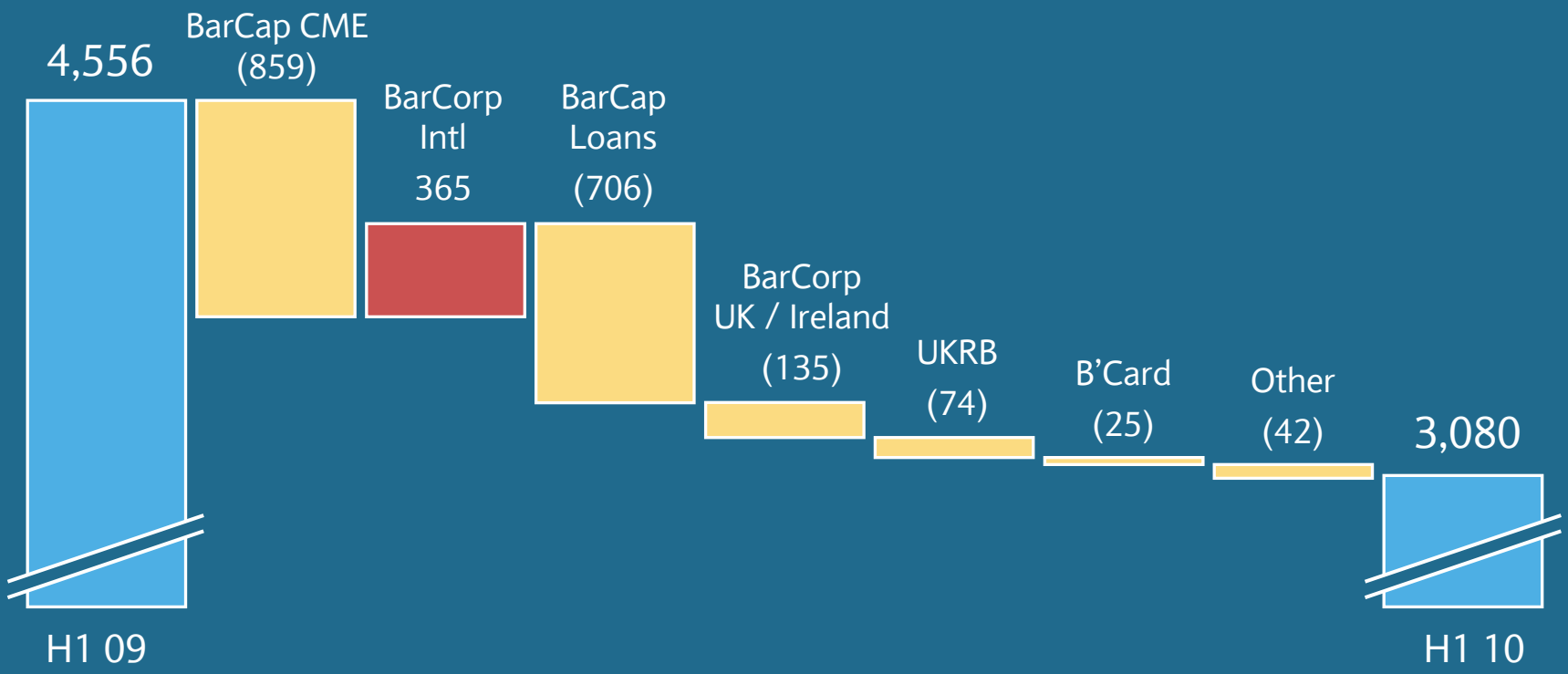
Barclays Wealth

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Total income	757	623	22
Impairment charges	(27)	(21)	29
Net income	730	602	21
Operating expenses	(635)	(528)	20
Profit before tax	95	75	27
Return on tangible equity	16%	7%	nm
Return on risk weighted assets	1.4%	1.1%	nm

Absa

Half year ended – June	2010 (£m)	2009 (£m)	Change %
Total income	1,379	1,210	14
Impairment charges	(282)	(295)	(4)
Net income	1,097	915	20
Operating expenses	(784)	(657)	19
Profit before tax	318	259	23
Return on risk weighted assets	1.9%	1.9%	nm

Impairment summary: 32% reduction from H1 09

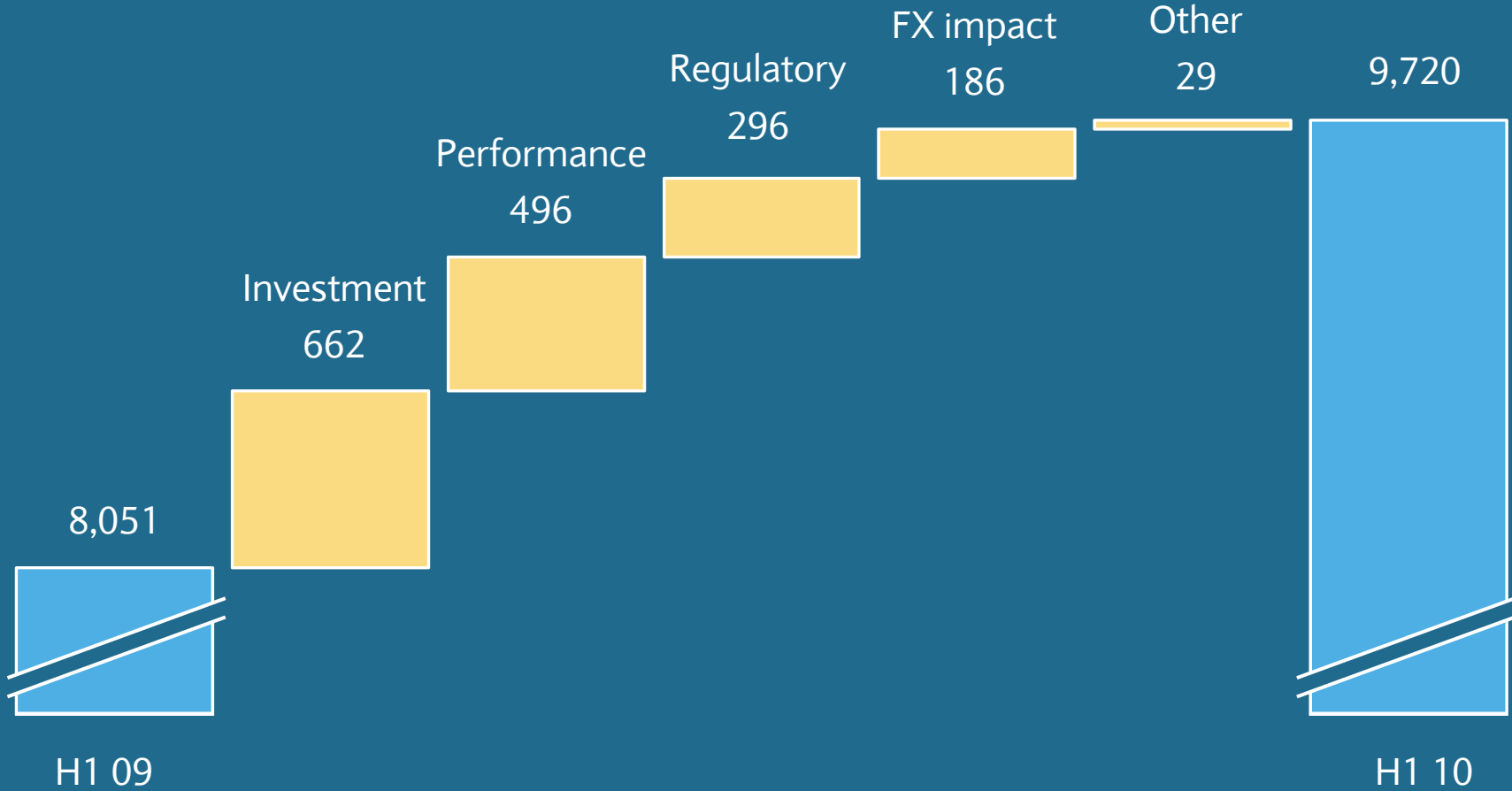


- Rapid wholesale improvement
- Retail improvement

- Significant BarCap reduction
- BarCorp Spain increase

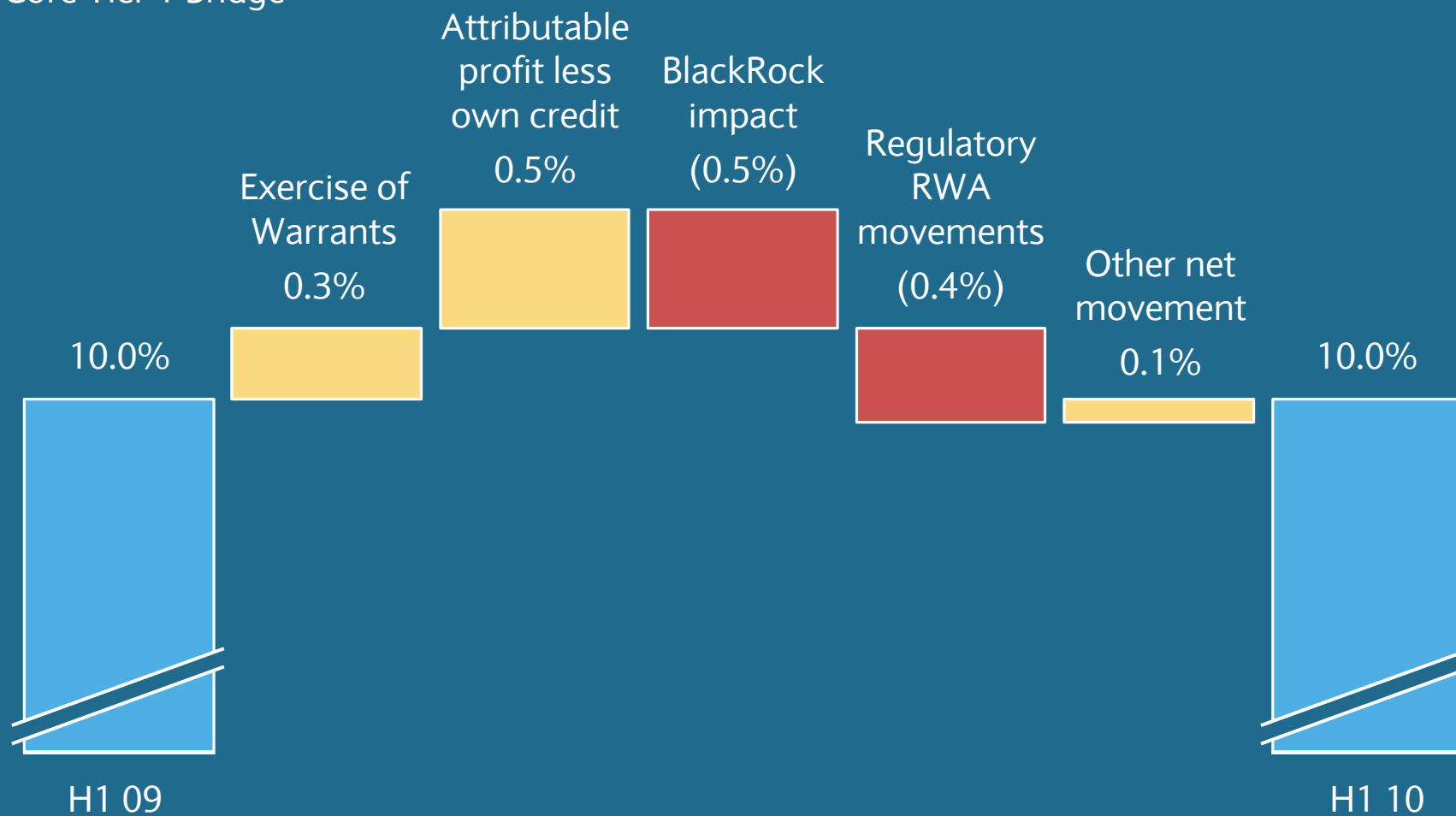
Operating expenses

Cost bridge (£m)



Capital management

Core Tier 1 Bridge



Adjusted gross leverage

£bn	30 Jun 10	31 Dec 09
Total assets	1,587	1,379
Derivative gross-up	(461)	(374)
AUM on balance sheet	(2)	(2)
Settlement balances and cash collateral	(53)	(26)
Goodwill and intangible assets	(9)	(9)
Adjusted tangible assets	1,063	968
Tier 1 capital	52.0	49.6
Adjusted gross leverage	20x	20x
Group liquidity pool	160	127

Funding position

- Loan to deposit ratio improved from 130% to 124%
- Strong name recognition evidenced in credit spreads versus peers
- Wholesale term debt maturing in 2010 of £15bn, fully refinanced in the first half
- Wholesale term contractual maturities of £22bn in 2011 and £18bn in 2012

Strategic priorities

- Diversify business and geographic footprint
- Continued Equity and M&A build out at Barclays Capital
- Execution of Gamma plan in Barclays Wealth
- Develop international arm of Barclays Corporate
- Deliver against GRB goals:
 - Strong profit growth;
 - Improved loan-to-deposit ratio;
 - Depth, not breadth by business line;
 - Generation of net equity

Summary

- Strong customer relationships
- Higher returns and higher profits
- Strong levels of capital and liquidity
- Well positioned in current operating environment