

Barclays PLC

Antony Jenkins

Chief Executive, Retail and Business Banking

07 June 2011

Our strategy remains unchanged

- Integrated universal banking model
- Diversification by business, geography, client and funding
- Relentless customer and client focus

Group performance

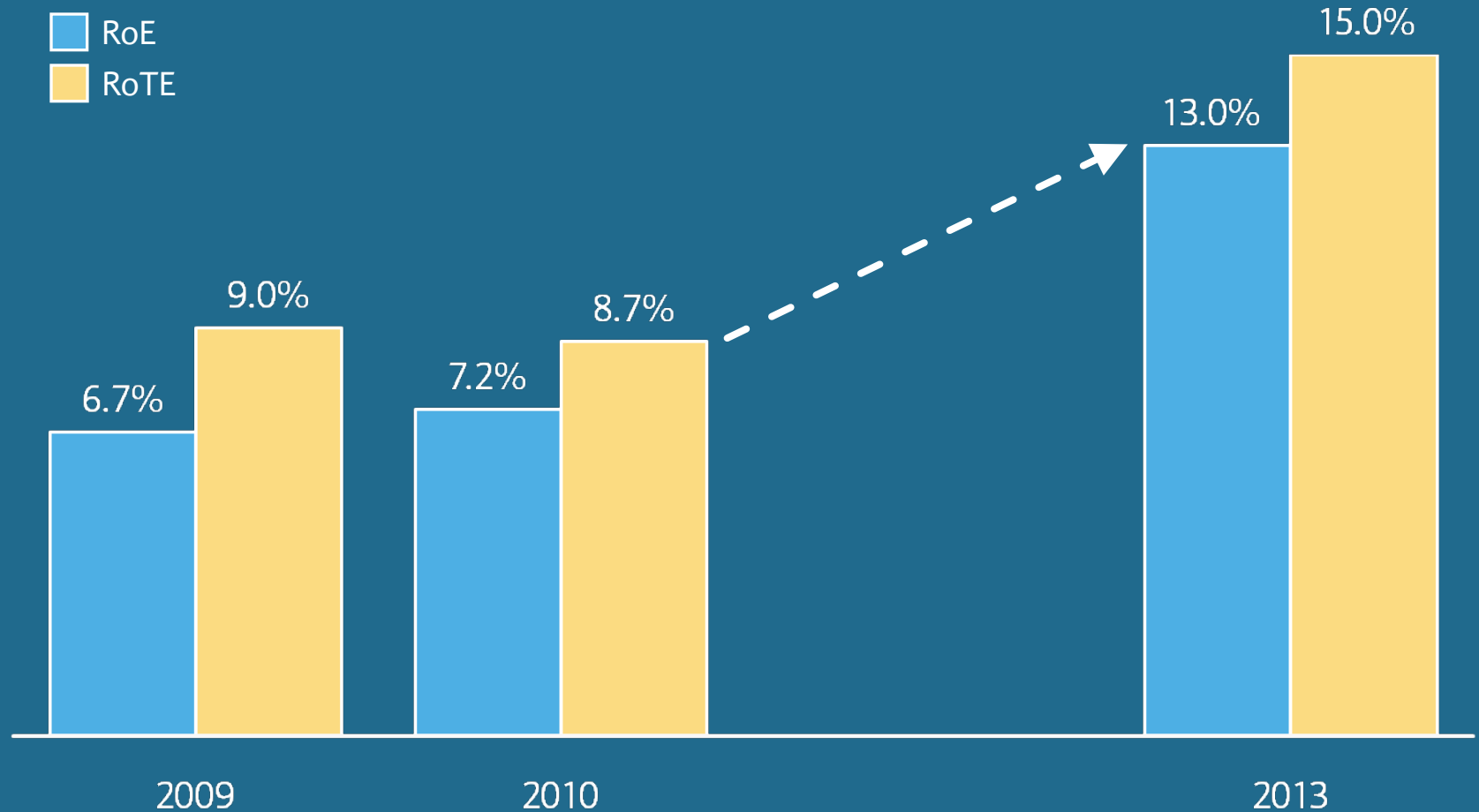
Year ended	2010 (£m)	2009 (£m)	Change (%)
Profit before tax	6,065	4,585	32
Own credit (gain) / charge	(391)	1,820	–
Gains on acquisitions and disposals	(210)	(214)	(2)
Gains on debt buy-backs	–	(1,249)	–
Adjusted profit before tax	5,464	4,942	11
Basic earnings per share	30.4p	24.1p	26
Dividend per share	5.5p	2.5p	120

Three months ended	Q1 11 (£m)	Q1 10 (£m)	Change (%)
Profit before tax	1,655	1,820	(9)
Own credit (gain) / charge	351	102	nm
Gains on acquisitions and disposals	(2)	(100)	(98)
Adjusted profit before tax	2,004	1,822	10

Our focus is on execution

- Capital
- Returns
- Income growth
- Citizenship

Returns: Target RoE 13%, RoTE 15%



Retail and Business Banking

Profit before tax by business	Q1 11 (£m)	Q1 10 (£m)	Change (%)
UK	288	238	21
Europe	(58)	17	nm
Africa	167	197	(15)
Absa	135	167	(19)
Barclays Africa	32	30	7
Barclaycard	296	118	151
Retail and Business Banking	693	570	22

Becoming the 'go-to' retail and business bank

THE GOAL

the
'go-to' bank
in our chosen
markets

THE VISION

LIVES MADE
MUCH EASIER

THE MEANS

- deeper impact with customers
- greater scale in all our markets
- higher performance

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