Personal and Corporate Banking Ashok Vaswani



Context: UK Powerhouse

Personal & Corporate Banking

43% of Core Barclays PBT

PBT: £3.3bn

RoE: 13.7%

Footings >half a trillion GBP

16m Personal Customers

885k Corporate Businesses



Personal

Wealth

Mortgages

Scale

Diversified

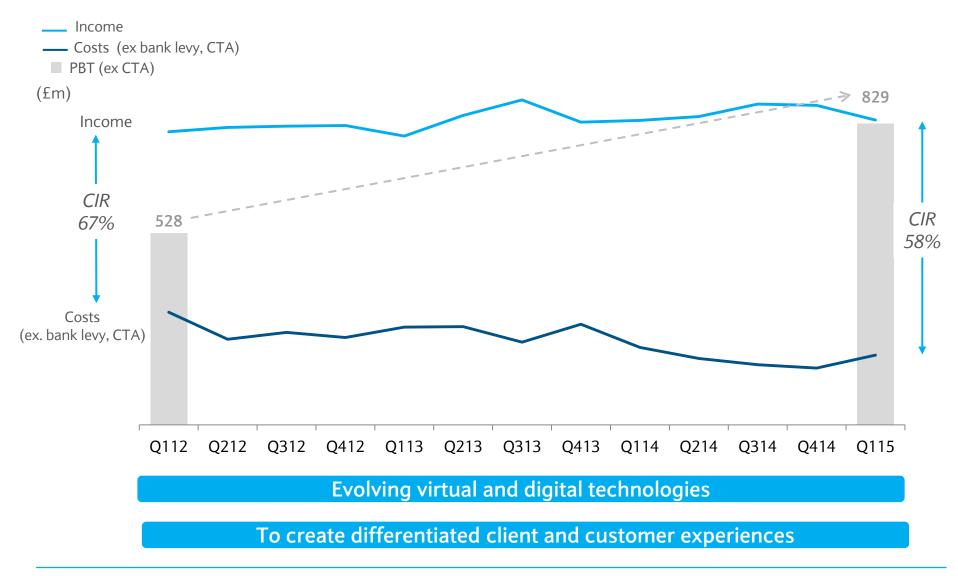
Unique

Market

- 1. Structural Elements
- 2. Operating Environment



Today's Story, Not Tomorrow's Promise





Financial Services Partner for the UK Ecosystem

Corporate

Best positioned bank in the defined time zone corridor (UK / Europe / Africa)

All UK companies

UK company subsidiaries overseas

Foreign companies doing business with the UK

North -South Corridor

Personal

Best positioned bank for individuals economically vested in the UK

British nationals overseas

Individuals who wish to participate in the security and safety of the UK

