**Accelerating delivery of shareholder value**

1. **Strategy – focus on what we are good at and where we are good at it**
   - Focus on 3 major core markets – UK, US and South Africa
   - With appropriate international network
   - Take advantage of increased synergies and cross selling between businesses
   - Accelerate Non-Core run-down
   - Build on strong Investment Bank performance to generate sustainable economic returns
   - Continue to progress our UK and US structural reform plans
   - Emphasise digital innovation and legacy platform improvements to drive efficiency and customer penetration

2. **Value Creation**
   - Increase revenue growth to at least market growth
   - Reallocate capital to the core
   - Reallocate costs from unproductive activities
   - Resolve remaining conduct issues
   - New Non-Core guidance of c.£20bn RWAs in 2017, when we expect to re-integrate
   - A high and progressive dividend needs to make up a significant portion of annual shareholder return over time
     - Prudent to hold dividend at 6.5p for 2015
   - Committed to other 2016 targets, and over time will:
     - Continue to improve CET1 ratio to end-state
     - Bring down our cost to income ratio into the mid ‘50s
     - Generate a return on equity above the cost of equity

3. **High performance ethic with strong values and customer focus**
   - Evaluate the balance between customers and clients, staff, community and shareholders
   - Build a customer led culture
   - More external and less internal focused
   - Streamline processes and increase individual accountability
   - Decentralise activities back into the businesses
   - Accelerate the work on culture and values
Tushar Morzaria
Barclays Group Finance Director
Continued good progress in H1

- Increased Group adjusted pre-tax profits by 11%, with Core up 10%
- Positive cost to income jaws: Group adjusted costs of £8.3bn, down 7%
- Core business continued to perform well: PBT of £4.2bn and RoE of 11.1%
- Further progress on Non-Core: £2.7bn of capital released and RWAs reduced to £57bn
- Building capital: CET1 ratio increased to 11.1% and leverage ratio increased to 4.1%
- Continued progress on resolving legacy litigation and conduct matters
Summary Group financials: H1 adjusted PBT up 11%

<table>
<thead>
<tr>
<th>Six months ended – June (£m)</th>
<th>2014</th>
<th>2015</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>13,332</td>
<td>12,982</td>
<td>(3%)</td>
</tr>
<tr>
<td>Impairment</td>
<td>(1,086)</td>
<td>(973)</td>
<td>10%</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>(8,877)</td>
<td>(8,262)</td>
<td>7%</td>
</tr>
<tr>
<td>– Costs to achieve (CTA)</td>
<td>(494)</td>
<td>(316)</td>
<td>36%</td>
</tr>
<tr>
<td>– Litigation and conduct</td>
<td>(211)</td>
<td>(134)</td>
<td>36%</td>
</tr>
<tr>
<td>Adjusted profit before tax</td>
<td>3,349</td>
<td>3,729</td>
<td>11%</td>
</tr>
<tr>
<td>Tax</td>
<td>(1,109)</td>
<td>(1,077)</td>
<td>3%</td>
</tr>
<tr>
<td>NCI and other equity interests</td>
<td>(480)</td>
<td>(497)</td>
<td>(4%)</td>
</tr>
<tr>
<td>Adjusted attributable profit</td>
<td>1,760</td>
<td>2,155</td>
<td>22%</td>
</tr>
</tbody>
</table>

**Adjustments**

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2015</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>– Own credit</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>– Gain on US Lehman acquisition assets</td>
<td>-</td>
<td>496</td>
<td></td>
</tr>
<tr>
<td>– Gain on valuation of a component of the defined retirement benefit liability</td>
<td>-</td>
<td>429</td>
<td></td>
</tr>
<tr>
<td>– Provisions for ongoing investigations and litigation primarily relating to Foreign Exchange</td>
<td>-</td>
<td>(800)</td>
<td></td>
</tr>
<tr>
<td>– Provisions for UK customer redress</td>
<td>(900)</td>
<td>(1,032)</td>
<td></td>
</tr>
<tr>
<td>– Loss on sale of Spanish business</td>
<td>-</td>
<td>(118)</td>
<td></td>
</tr>
<tr>
<td>Statutory profit before tax</td>
<td>2,501</td>
<td>3,114</td>
<td>25%</td>
</tr>
<tr>
<td>Statutory attributable profit</td>
<td>1,126</td>
<td>1,611</td>
<td>43%</td>
</tr>
<tr>
<td>Basic earnings per share¹</td>
<td>10.9p</td>
<td>13.1p</td>
<td></td>
</tr>
<tr>
<td>Return on average shareholders’ equity¹</td>
<td>6.5%</td>
<td>7.7%</td>
<td></td>
</tr>
<tr>
<td>Dividend per share</td>
<td>2.0p</td>
<td>2.0p</td>
<td></td>
</tr>
</tbody>
</table>

**H1 financial performance²**

- Group PBT increased 11% to £3.7bn reflecting improvements in all Core operating businesses
- Income decreased 3% to £13.0bn due to Non-Core run-down
  - Core income increased 2%, primarily driven by Barclaycard
- Impairment improved 10% to £1.0bn; loan loss rate reduced 5bps to 40bps
- Costs fell by 7% to £8.3bn primarily driven by savings from strategic cost programmes, especially in Non-Core and the Investment Bank
  - CTA and litigation and conduct charges also reduced
  - Excluding CTA, total Group cost base was £7.9bn
- Attributable profit was £2.2bn, resulting in RoE of 7.7% and EPS of 13.1p
  - Core RoE was 11.1%, with dilution on Group RoE from Non-Core of 3.4%
- Further provision of £850m for UK customer redress made in Q215
  - £600m for PPI and £250m for Packaged Bank Accounts
- Gain of £496m recognised in Q215 on the Lehman settlement
- Statutory PBT increased 25% to £3.1bn, after conduct provisions and other adjusting items
- Dividend of 1p declared for Q215
  - 6.5p dividend planned for FY15, flat on FY14

¹ EPS and RoE calculations are based on adjusted attributable profit, also taking into account tax credits on AT1 coupons
² Adjusted metrics unless stated otherwise
Progressive strengthening of key financial metrics

## Highlights

- CET1 ratio increased to 11.1%, achieving our 2016 target 18 months early
  - CET1 capital build of £0.2bn in the quarter to £42.0bn
  - RWAs reduced by £19bn to £377bn
- Leverage ratio improved to 4.1%, reaching our 2016 target
  - Leverage exposure decreased to £1,139bn, driven by a reduction of £70bn in Non-Core leverage exposure to £166bn
- TNAV reduced to 279p, impacted by dividend distributions and the impact of changes in major forward interest rates and currency movements on reserves
- Liquidity position remained robust with a liquidity pool of £145bn and LCR of 121%
- Funding profile remained conservative and well diversified
- Overall funding requirements expected to reduce as Non-Core is run down
- Continued proactive transition in Q2 towards holding company capital and funding model
  - Raised $1bn of senior unsecured debt at Barclays PLC, used to subscribe for senior unsecured debt at Barclays Bank PLC

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1. Based on Barclays interpretation of the final CRD IV text and latest EBA technical standards
2. Jun-15 based on end-point CRR definition of Tier 1 capital for the numerator and the CRR definition of leverage exposure as adopted by the European Union delegated act. This is broadly consistent with the BCBS 270 definition, which was the basis of Jun-14, Sep-14 and Dec-14 comparatives. Dec-13 and Mar-14 not comparable to the estimates as of Jun-14 onwards due to different basis of preparation: estimated ratio and T1 capital based on PRA leverage ratio calculated as fully loaded CRD IV T1 capital adjusted for certain PRA defined deductions, and a PRA adjusted leverage exposure measure.
3. Loan: deposit ratio for PCB, Barclaycard, Africa Banking and Non-Core retail
4. NSFR based on the final guidelines published by the BCBS in October 2014. NSFR disclosed semi-annually
Q2 Core performance: Positive jaws and PBT up 6%

Three months ended (£m)

<table>
<thead>
<tr>
<th></th>
<th>Jun-14</th>
<th>Jun-15</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>6,397</td>
<td>6,520</td>
<td>2%</td>
</tr>
<tr>
<td>Impairment</td>
<td>(456)</td>
<td>(488)</td>
<td>(7%)</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>(3,975)</td>
<td>(3,888)</td>
<td>2%</td>
</tr>
<tr>
<td>Costs to achieve</td>
<td>(237)</td>
<td>(184)</td>
<td>22%</td>
</tr>
<tr>
<td>Litigation and conduct</td>
<td>(136)</td>
<td>(41)</td>
<td>70%</td>
</tr>
<tr>
<td>Profit before tax</td>
<td>1,993</td>
<td>2,105</td>
<td>6%</td>
</tr>
<tr>
<td>Attributable profit</td>
<td>1,171</td>
<td>1,273</td>
<td>9%</td>
</tr>
</tbody>
</table>

Financial performance measures

<table>
<thead>
<tr>
<th></th>
<th>Jun-14</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average allocated equity</td>
<td>£41.6bn</td>
<td>£46.7bn</td>
</tr>
<tr>
<td>Return on average tangible equity</td>
<td>13.8%</td>
<td>13.3%</td>
</tr>
<tr>
<td>Return on average equity</td>
<td>11.3%</td>
<td>11.0%</td>
</tr>
<tr>
<td>Cost:income ratio</td>
<td>62%</td>
<td>60%</td>
</tr>
<tr>
<td>Basic EPS contribution</td>
<td>7.2p</td>
<td>7.7p</td>
</tr>
</tbody>
</table>

Financial performance

- PBT increased 6% to £2.1bn driven by particularly strong performance in the Investment Bank
  - Investment Bank PBT increased 35%
  - PCB PBT increased 10%1
  - Barclaycard PBT increased 8%
  - Africa Banking PBT remained broadly in line
- Income rose 2% to £6.5bn driven by strong growth in Barclaycard and steady income across the other businesses
- Impairment increased 7% driven by volume growth
  - Remains low relative to historical levels, reflecting the improved UK economic environment
- Total costs reduced 2% to £3.9bn reflecting reduced litigation and conduct charges, lower CTA and savings from strategic cost programmes
  - Remain focused on delivery of 2016 target
- Attributable profit was £1.3bn with EPS contribution of 7.7p
- RoE was 11.0% on a significantly increased capital base
  - Average allocated equity grew £5bn year-on-year to £47bn

---

1 Excluding the impact of the loss on sale of the US Wealth business and US Wealth customer redress
Core income: Growth in Q2 net interest income and margin

<table>
<thead>
<tr>
<th>Income (£m)</th>
<th>Jun-14</th>
<th>Mar-15</th>
<th>Jun-15</th>
<th>YoY % change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total income</td>
<td>4,165</td>
<td>4,257</td>
<td>4,342</td>
<td>4%</td>
</tr>
<tr>
<td>Net interest income</td>
<td>2,787</td>
<td>2,969</td>
<td>3,006</td>
<td>8%</td>
</tr>
<tr>
<td>Non-interest income</td>
<td>1,378</td>
<td>1,288</td>
<td>1,336</td>
<td>(3%)</td>
</tr>
</tbody>
</table>

- Total income in our retail and corporate businesses grew 4% year-on-year to £4.3bn, driven by business growth in Barclaycard
- NII for these businesses grew 8%, driven by increased customer assets and NIM in PCB and Barclaycard
- Non-interest income reduced 3%, reflecting a revised overdraft proposition and the impact of US Wealth customer redress in PCB

Average customer assets and liabilities (£bn)

- Average customer assets increased 4% year-on-year to £289bn, with growth in all three businesses
- Average customer liabilities increased 3% to £337bn, with growth in PCB and Barclaycard

Net interest margin (bps)

- NIM increased 15bps year-on-year to 418bps, measured across PCB, Barclaycard and Africa Banking
  - PCB NIM improved 6bps to 2.99% despite some mortgage margin pressure
  - Barclaycard NIM improved 39bps to 9.31%

---

1 For Personal and Corporate Banking, Barclaycard and Africa Banking | 2 Africa Banking Q1 15 net interest income has been revised by £14m to accurately reflect the classification of income across financial statement line items |
### PCB: PBT up 10% excluding impact of US Wealth

#### Impact of the US Wealth business

<table>
<thead>
<tr>
<th>Three months ended (£m)</th>
<th>Jun-15</th>
<th>Illustrative Jun-15</th>
<th>Illustrative % change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>(12)</td>
<td>2,222</td>
<td>2%</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>(83)</td>
<td>(1,269)</td>
<td>3%</td>
</tr>
<tr>
<td>Costs to achieve</td>
<td>(56)</td>
<td>(41)</td>
<td>29%</td>
</tr>
<tr>
<td>Litigation and conduct</td>
<td>(20)</td>
<td>(3)</td>
<td>67%</td>
</tr>
<tr>
<td>Other net (expenses)/income</td>
<td>(55)</td>
<td>5</td>
<td>n/a</td>
</tr>
<tr>
<td>Profit before tax</td>
<td>(150)</td>
<td>859</td>
<td>10%</td>
</tr>
<tr>
<td>Cost:income ratio</td>
<td>57%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Financial performance

- PCB results were impacted by £150m of charges relating to the announced disposal of the US Wealth business and customer redress in the US
  - Excluding £12m of charges to income, £83m to operating expenses and £55m loss on sale, PBT would have increased 10%
- Excluding the impact of US Wealth, total income increased 2%
  - Personal income reduced 2% driven by mortgage margin pressure from existing customer rate switching and reduction in fee income, partially offset by balance growth and improved savings margins
  - Corporate income increased 9% due to balance growth in both lending and deposits and improved deposit margins, partially offset by reduced margins in the lending business
- Impairment increased 4% due to loan growth
- Costs fell 3% excluding the impact of US Wealth, reflecting savings from restructuring of the branch network and technology improvements to increase automation

---

1 Relates to the loss on sale of the US Wealth business and US Wealth customer redress
2 Q215 includes (£50m) of other net expenses
## Barclaycard: Continued growth with PBT up 8%

<table>
<thead>
<tr>
<th>Three months ended (£m)</th>
<th>Jun-14</th>
<th>Jun-15</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>1,082</td>
<td>1,222</td>
<td>13%</td>
</tr>
<tr>
<td>Impairment</td>
<td>(268)</td>
<td>(273)</td>
<td>(2%)</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>(443)</td>
<td>(527)</td>
<td>(19%)</td>
</tr>
<tr>
<td>– Costs to achieve</td>
<td>(23)</td>
<td>(31)</td>
<td>(35%)</td>
</tr>
<tr>
<td>Profit before tax</td>
<td>396</td>
<td>429</td>
<td>8%</td>
</tr>
<tr>
<td>Attributable profit</td>
<td>285</td>
<td>307</td>
<td>8%</td>
</tr>
</tbody>
</table>

### Financial performance measures

<table>
<thead>
<tr>
<th></th>
<th>Jun-14</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average allocated equity</td>
<td>£5.8bn</td>
<td>£6.3bn</td>
</tr>
<tr>
<td>Return on average tangible equity</td>
<td>24.7%</td>
<td>24.9%</td>
</tr>
<tr>
<td>Return on average equity</td>
<td>19.7%</td>
<td>19.7%</td>
</tr>
<tr>
<td>Cost:income ratio</td>
<td>41%</td>
<td>43%</td>
</tr>
<tr>
<td>Loan loss rate</td>
<td>309bps</td>
<td>283bps</td>
</tr>
<tr>
<td>Net interest margin</td>
<td>8.92%</td>
<td>9.31%</td>
</tr>
</tbody>
</table>

### Financial performance

- PBT increased 8% resulting in an RoE of 19.7%
- Income grew 13% to £1.2bn driven by business growth and favourable FX movements in US Cards, partially offset by the impact of rate capping from European Interchange Fee Regulation
  - Delinquency rates remained stable and LLR improved 26bps to 283bps
- Impairment increased 2%, while loans and advances grew 11%
  - Excluding these one-offs, operating expenses increased 8%

### Total income (£m) – Q215

<table>
<thead>
<tr>
<th>Loans and advances to customers at amortised cost (£bn) – Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>UK Cards</td>
</tr>
<tr>
<td>----------</td>
</tr>
<tr>
<td>300</td>
</tr>
<tr>
<td>418</td>
</tr>
<tr>
<td>15.8</td>
</tr>
</tbody>
</table>
Africa Banking: RoE increased to 9.7% and RoTE of 13.2%

<table>
<thead>
<tr>
<th>Three months ended (£m)</th>
<th>Jun-14</th>
<th>Jun-15</th>
<th>% change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>895</td>
<td>910</td>
<td>2%</td>
</tr>
<tr>
<td>Impairment</td>
<td>(100)</td>
<td>(103)</td>
<td>(3%)</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>(553)</td>
<td>(564)</td>
<td>(2%)</td>
</tr>
<tr>
<td>– Costs to achieve</td>
<td>(8)</td>
<td>(7)</td>
<td>13%</td>
</tr>
<tr>
<td>Profit before tax</td>
<td>244</td>
<td>245</td>
<td>-</td>
</tr>
<tr>
<td>Attributable profit</td>
<td>78</td>
<td>96</td>
<td>23%</td>
</tr>
</tbody>
</table>

Financial performance

Based on average rates, ZAR depreciated against GBP by 4% in Q215 against Q214. Comments on business performance are based on reported results in GBP:

- PBT was broadly flat at £245m, though RoE increased to 9.7% and RoTE to 13.2% driven by a 23% increase in attributable profit
- Income increased 2%
  - Growth in Retail and Business Banking (RBB) in South Africa and in the Wealth, Investment Management and Insurance (WIMI) business
  - Corporate and Investment Banking (CIB) was impacted by lower trading performance
- Impairment increased 3% reflecting wholesale impairments in CIB and additional coverage on performing loans, partially offset by lower impairment in RBB
- Costs increased 2% reflecting inflationary pressures, resulting in higher staff costs, partially offset by the benefits of strategic cost programmes

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1 Africa Banking business unit performance based on BAGL results in addition to Egypt and Zimbabwe | 2 Barclays share of the statutory equity of the BAGL entity (together with that of the Barclays Egypt and Zimbabwe businesses which remain outside the BAGL corporate entity), as well as the Barclays’ goodwill on acquisition of these businesses. The tangible equity for RoTE uses the same basis but excludes both the Barclays’ goodwill on acquisition and the goodwill and intangibles held within the BAGL statutory equity.
The returns focused strategy generated strong performance, as income remained consistent, while efficient use of capital and a 14% reduction in costs led to a significant increase in RoE to 11.5%.

- Income was in line at £2.2bn
  - Banking decreased 3% driven by lower debt and equity underwriting income, partly offset by higher financial advisory fees
  - Credit increased 1% driven by higher income in credit flow trading, partially offset by lower income in securitised products
  - Equities decreased 2% due to reductions in equity derivatives and cash equities, partially offset by increased income in equity financing
  - Macro increased 10% due to higher income in rates and currency products, reflecting increased market volatility

- Costs decreased 14% due to lower CTA, compensation costs, and savings from strategic cost programmes through business restructuring and operational streamlining
  - Cost to income ratio was 64% for the quarter
Non-Core: Continued shrinkage and capital recycling

<table>
<thead>
<tr>
<th>Three months ended (£m)</th>
<th>Jun-14</th>
<th>Mar-15</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Businesses</td>
<td>245</td>
<td>122</td>
<td>153</td>
</tr>
<tr>
<td>Securities and Loans</td>
<td>66</td>
<td>(73)</td>
<td>(42)</td>
</tr>
<tr>
<td>Derivatives</td>
<td>(26)</td>
<td>(39)</td>
<td>(79)</td>
</tr>
<tr>
<td>Income</td>
<td>285</td>
<td>10</td>
<td>32</td>
</tr>
<tr>
<td>Impairment</td>
<td>(82)</td>
<td>(29)</td>
<td>(8)</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>(468)</td>
<td>(239)</td>
<td>(282)</td>
</tr>
<tr>
<td>Costs to achieve</td>
<td>(17)</td>
<td>(11)</td>
<td>(12)</td>
</tr>
<tr>
<td>Litigation and conduct</td>
<td>(10)</td>
<td>(9)</td>
<td>(36)</td>
</tr>
<tr>
<td>Loss before tax</td>
<td>(337)</td>
<td>(256)</td>
<td>(256)</td>
</tr>
<tr>
<td>Attributable loss</td>
<td>(294)</td>
<td>(199)</td>
<td>(203)</td>
</tr>
</tbody>
</table>

### Financial performance measures

<table>
<thead>
<tr>
<th></th>
<th>Jun-14</th>
<th>Mar-15</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average allocated equity</td>
<td>£13.7bn</td>
<td>£10.3bn</td>
<td>£9.3bn</td>
</tr>
<tr>
<td>Period end allocated equity</td>
<td>£12.7bn</td>
<td>£9.7bn</td>
<td>£8.3bn</td>
</tr>
<tr>
<td>Return on average equity drag(^1)</td>
<td>(4.9%)</td>
<td>(3.4%)</td>
<td>(3.2%)</td>
</tr>
<tr>
<td>Basic EPS contribution</td>
<td>(1.8p)</td>
<td>(1.2p)</td>
<td>(1.2p)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Jun-14</th>
<th>Mar-15</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRD IV RWAs</td>
<td>£87.5bn</td>
<td>£64.8bn</td>
<td>£56.6bn</td>
</tr>
<tr>
<td>Leverage exposure</td>
<td>£382bn</td>
<td>£236bn</td>
<td>£166bn</td>
</tr>
</tbody>
</table>

### Highlights

- Period end allocated equity reduced by £4.4bn year-on-year to £8.3bn, including a £1.4bn reduction in Q215
- RWAs reduced a further £8bn in the quarter, with derivative RWAs reducing £5bn and securities and loans RWAs reducing £3bn
- Income was £32m, reflecting sales of income generating assets
- Credit impairment improved to £8m, driven by the impact of the sale of the Spanish business and improved performance in Europe retail
- Costs reduced 40% year-on-year to £282m reflecting the exit of the Spanish, UAE, commodities and several principal investment businesses
- Attributable loss was £203m, but with the continued reduction in allocated equity, the Non-Core drag on Group RoE reduced to 3.2%

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\(^1\) Return on average equity and average tangible equity for Barclays Non-Core represents its impact on the Group, being the difference between Barclays Group returns and Barclays Core returns. This does not represent the return on average equity and average tangible equity of the Non-Core business.
Non-Core: Further RWA and leverage reductions

RWAs by type (£bn)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Original</td>
<td>110</td>
<td>75</td>
<td>65</td>
<td>57</td>
<td>110</td>
</tr>
<tr>
<td>2017 Guidance</td>
<td>75²</td>
<td>18</td>
<td>11</td>
<td>10</td>
<td>48%</td>
</tr>
</tbody>
</table>

Leverage exposure by type (£bn)

<table>
<thead>
<tr>
<th></th>
<th>Jun-14</th>
<th>Dec-14</th>
<th>Mar-15</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Original</td>
<td>382</td>
<td>277²</td>
<td>236</td>
<td>166</td>
</tr>
<tr>
<td>2017 Guidance</td>
<td>277²</td>
<td>18</td>
<td>107</td>
<td>56</td>
</tr>
</tbody>
</table>

Legend:
- Operational risk¹
- Securities and loans
- Derivatives
- Businesses
- Businesses
- Securities and loans
- Derivatives
- Other

¹ Operational risk plus DTAs
² Total reflects rounding

Original 2016 guidance £180bn

Guidance
Group adjusted operating expenses - delivery to date

Year-on-year progress – excluding CTA (£bn)

Quarterly progression – excluding UK Bank Levy (£bn)

66%  64%  Cost: income ratio
Path to achieving 2016 Core cost target

Restructuring and Rightsizing
- Removing excess capacity as a result of business model, organisational or portfolio changes
  - FTE reductions, primarily IB front office restructuring, and building exits
  - Transformation of branch network in the UK and Africa

Industrialisation
- Automation, simplification and rationalisation of processes and systems
  - Optimisation of IT platform across the Bank: platform and application decommissioning, standardisation, network optimisation

Innovation
- Providing a digital client experience
  - Transforming branches and building capability for cheaper, faster interactions via other channels
- Building leading edge technology
  - Pingit and Twitter, and wearable technology
  - Digital cheque imaging

Branch network rationalisation
- PCB
  - 98 net reductions from June 14 to June 15
- Africa Banking
  - 35 net reductions from June 14 to June 15

IT application decommissioning
- Cluster 2014-2016
  - PCB 30% ↓
  - Barclaycard 30% ↓
  - IB 25% ↓

Digital roll-out
- >4m BMB customers in under 3 years
- Number of times a month customers use the mobile banking app 26x
- 15% of customers open accounts digitally
- Customers offered digital cheque imaging 2m

---

1 Reflects net branch reductions in BAGL
Q2 financial highlights

- Increased Group adjusted pre-tax profits by 12%, with Core up 6%

- Core business continued to perform well: PBT of £2.1bn and RoE of 11.0%

- Further progress on Non-Core: £1.4bn of capital released and RWAs reduced £8bn

- Building capital: CET1 ratio increased to 11.1% and leverage ratio increased to 4.1%

- Positive cost to income jaws: Group adjusted costs of £4.2bn, down 6%

- Continued progress on resolving legacy litigation and conduct matters
Another quarter of steady progress…

Quarterly adjusted PBT (£bn) has increased year over year…

Quarterly adjusted costs (£bn) have reduced year over year…

Fully loaded CET1 ratio has incrementally improved…

And quarterly adjusted cost to income ratio has reduced…

1 Excludes UK Bank Levy
Double digit returns in the Core business on a higher equity base, and reduced Non-Core drag

**Core**

<table>
<thead>
<tr>
<th></th>
<th>RoE</th>
<th>Average allocated equity (£bn)</th>
<th>RoTE</th>
<th>Average allocated tangible equity (£bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q214</td>
<td>11.3%</td>
<td>41.6</td>
<td>13.8%</td>
<td>34.0</td>
</tr>
<tr>
<td>Q215</td>
<td>11.0%</td>
<td>46.7</td>
<td>13.3%</td>
<td>38.6</td>
</tr>
</tbody>
</table>

**Non Core**

<table>
<thead>
<tr>
<th></th>
<th>RoE</th>
<th>Average allocated equity (£bn)</th>
<th>RoTE</th>
<th>Average allocated tangible equity (£bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(4.9)%</td>
<td>13.7%</td>
<td>9.3</td>
<td>(6.3)%</td>
<td>13.5</td>
</tr>
<tr>
<td>(3.2)%</td>
<td></td>
<td></td>
<td>(4.2)%</td>
<td>9.1</td>
</tr>
</tbody>
</table>

**Group**

<table>
<thead>
<tr>
<th></th>
<th>RoE</th>
<th>Average shareholders' equity (£bn)</th>
<th>RoTE</th>
<th>Average tangible shareholders' equity (£bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.4%</td>
<td>55.3%</td>
<td>56.0</td>
<td>7.5%</td>
<td>47.5</td>
</tr>
<tr>
<td>7.8%</td>
<td></td>
<td></td>
<td>9.1%</td>
<td>47.7</td>
</tr>
</tbody>
</table>
Double digit returns in the Core business and improved IB returns

Q214 | Q215
---|---
RoE | 13.1% | 17.5% | 19.7% | 24.7% | 19.7% | 24.9%
RoTE | 11.2% | 14.9% | 13.2% | 11.5% | 5.3% | 5.6% | 11.3% | 11.0% | 13.8% | 13.3%
PCB | Barclaycard | Africa Banking | Investment Bank | Core
## Impact of costs to achieve

<table>
<thead>
<tr>
<th>Adjusted performance measures by business</th>
<th>Three months ended – June 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Costs to achieve (£m)</td>
</tr>
<tr>
<td>------------------------------------------</td>
<td>------------------------</td>
</tr>
<tr>
<td>PCB</td>
<td>97</td>
</tr>
<tr>
<td>Barclaycard</td>
<td>31</td>
</tr>
<tr>
<td>Africa Banking</td>
<td>7</td>
</tr>
<tr>
<td>Investment Bank</td>
<td>32</td>
</tr>
<tr>
<td>Head Office</td>
<td>17</td>
</tr>
<tr>
<td>Total Core</td>
<td>184</td>
</tr>
<tr>
<td>Barclays Non-Core</td>
<td>12</td>
</tr>
<tr>
<td>Group</td>
<td>196</td>
</tr>
</tbody>
</table>

¹ Excluding CTA ² Return on average equity for Head Office and Barclays Non-Core represents their impact on Barclays Core and the Group respectively. This does not represent the return on average equity of Head Office or the Non-Core business.
Net interest margins and balances

<table>
<thead>
<tr>
<th></th>
<th>Three months ended – June 2015</th>
<th>Three months ended – June 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total income (£m)</td>
<td>Non-interest income (£m)</td>
</tr>
<tr>
<td>PCB</td>
<td>2,210</td>
<td>608</td>
</tr>
<tr>
<td>Barclaycard</td>
<td>1,222</td>
<td>339</td>
</tr>
<tr>
<td>Africa Banking</td>
<td>910</td>
<td>389</td>
</tr>
<tr>
<td>Total Personal and Corporate Banking, Barclaycard and Africa Banking</td>
<td>4,342</td>
<td>1,336</td>
</tr>
<tr>
<td>Group</td>
<td>6,552</td>
<td>3,485</td>
</tr>
<tr>
<td></td>
<td>2,188</td>
<td>659</td>
</tr>
<tr>
<td>Barclaycard</td>
<td>1,082</td>
<td>328</td>
</tr>
<tr>
<td>Africa Banking</td>
<td>895</td>
<td>391</td>
</tr>
<tr>
<td>Total Personal and Corporate Banking, Barclaycard and Africa Banking</td>
<td>4,165</td>
<td>1,378</td>
</tr>
<tr>
<td>Group</td>
<td>6,682</td>
<td>3,698</td>
</tr>
</tbody>
</table>

¹ Margins are calculated as net interest income over average customer assets |
Continued strong Core asset quality

**Highlights**

- Impairment increased 7% year-on-year to £488m
  - LLR remained broadly flat at 45bps reflecting stable retail performance and a lack of any notable single name charges in wholesale
- PCB impairment increased 4%, though remains at relatively low levels due to the improving UK economic environment, with LLR of 18bps
- Barclaycard impairment increased 2%, accompanied by loans and advances growth of 11%. LLR reduced 26bps to 283bps
- Africa Banking impairment increased 3% reflecting wholesale impairments in CIB, partially offset by lower impairment in RBB
**Continued reduction in Core operating expenses**

<table>
<thead>
<tr>
<th>Core operating expenses</th>
<th>Q214</th>
<th>Q115</th>
<th>Q215</th>
</tr>
</thead>
<tbody>
<tr>
<td>(£bn)</td>
<td>4.0</td>
<td>3.9</td>
<td>3.9</td>
</tr>
<tr>
<td>Staff costs</td>
<td>1.3</td>
<td>1.3</td>
<td>1.3</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>2.4</td>
<td>2.4</td>
<td>2.4</td>
</tr>
<tr>
<td>CTA</td>
<td>0.2</td>
<td>0.1</td>
<td>0.2</td>
</tr>
</tbody>
</table>

- **Highlights**
  - Core costs reduced 2% year-on-year to £3.9bn driven by savings from strategic cost programmes principally in the Investment Bank and PCB.
  - PCB costs increased 3%, though excluding the impact of US Wealth\(^2\), costs fell 3% reflecting savings from restructuring of the branch network and technology improvements to increase automation.
  - Barclaycard costs increased 19% reflecting continued investment in business growth, higher CTA and adverse FX movements. Excluding one-off items, costs increased 8%.
  - Africa Banking costs increased 2% reflecting inflationary pressures, resulting in higher staff costs, partially offset by the benefits of strategic cost programmes.
  - Investment Bank costs reduced 14% driven by lower CTA, litigation and conduct charges, and benefits from restructuring, building exits and IT system rationalisation, despite adverse FX movements.

### Operating expenses (£bn)

- **PCB**
  - Q214: 1.31
  - Q115: 1.28
  - Q215: 1.35

- **Barclaycard**
  - Q214: 0.44
  - Q115: 0.49
  - Q215: 0.53

- **Africa Banking**
  - Q214: 0.55
  - Q115: 0.57
  - Q215: 0.56

- **Investment Bank**
  - Q214: 1.59
  - Q115: 1.49
  - Q215: 1.37

---

1. Totals in graph reflect rounding.
2. Relates to the loss on sale of the US Wealth business and US Wealth customer redress.
Group and Core cost targets

Group cost guidance1 (£bn) | Core cost target1 (£bn)
---|---
FY13 | 18.7 | FY13 | 16.4
FY14 | 16.9 | FY14 | 15.1
FY15 Target | c.16.3 | FY15 Target | <14.5

Costs to achieve (CTA)

- £1.2bn (FY13)
- £1.2bn (FY14)
- c.£0.7bn2 (FY15 Target)

---

1 Excludes provisions for UK customer and FX redress, goodwill impairment and CTA
2 2016 CTA target of c.£0.2bn

---

28 | Barclays 2015 Interim Results | 29 July 2015
Non-Core: Income and cost development

- Income reduced £253m year-on-year to £32m in Q215
  - Businesses income reduced to £153m due to the sale and run-down of legacy portfolio assets and the impact of the sale of the Spanish business
  - Securities and Loans income was an expense of £42m reflecting the active run-down of securities, and legacy structured and credit products
    - Fair value losses on the ESHLA portfolio in Q215 were £26m
  - Derivatives income was an expense of £79m reflecting fair value movements and the active run-down of the portfolio

- Costs reduced £207m from Q214 to £234m, principally due to savings from strategic cost programmes and the sale of the Spanish business
- Costs increased £15m on Q115 largely due to a write-off of an intangible asset in the quarter
- Further significant reductions in costs will arise as and when divestments are completed
- European retail businesses account for around 40% of the underlying Non-Core cost base
Tangible net asset value (pence per share)

Tangible Net Asset Value

Highlights

TNAV per share decreased 9p in the quarter to 279p

- Adjusted profits in the quarter contributed 7p per share
- Dividend distributions resulted in a 4p per share reduction in TNAV due to the payment of 4.5p of dividends in the quarter
- Additional provisions for UK customer redress reduced TNAV by 4p per share
- Other adjusting items had a 4p positive impact from the gain on US Lehman acquisition assets in the quarter and favourable own credit movements
- Pension related reserve movements had a 1p positive impact
- The impact of hedging activities leading to a £0.8bn reduction in the cash flow hedge reserve and a 5p per share reduction
- The weakening of USD against GBP led to a £1.3bn decrease in the currency translation reserve and a 8p per share reduction
- The net impact of other items\(^1\) on TNAV was minimal

\(^1\) Other includes the net impact of share schemes, available for sale reserve, and goodwill and intangible assets
CET1 capital movement (£bn)

<table>
<thead>
<tr>
<th>Mar-15</th>
<th>Profit for the period</th>
<th>Own credit</th>
<th>Dividends</th>
<th>Net impact of share schemes</th>
<th>Available for sale reserve</th>
<th>Currency translation reserve</th>
<th>Retirement benefits</th>
<th>Additional value adjustments (PVA)</th>
<th>Other¹</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1.2</td>
<td>0.4</td>
<td>0.6</td>
<td>0.3</td>
<td>0.2</td>
<td>1.3</td>
<td>0.2</td>
<td>0.5</td>
<td></td>
<td>42.0</td>
</tr>
</tbody>
</table>

Highlights

CET1 capital increased £0.2bn in the quarter

- Profits for the period of £1.2bn after absorbing the impact of adjusting items
- Movement in reserves from the net impact of share schemes of £0.3bn
- Movement in retirement benefits of £0.2bn
- Movement in PVA deductions of £0.5bn
- Other¹ favourable movements of £0.5bn

Partially offset by

- Movement in own credit of £0.4bn
- £0.6bn movement in dividends
- £0.2bn movement on the available for sale reserve
- Currency translation reserve, which had a negative impact of £1.3bn due to the weakening of USD against GBP

¹ Other includes goodwill and intangible assets, excess of expected loss over impairment, minority interests, deferred tax assets that rely on future profitability excluding those arising from temporary differences, direct and indirect holdings by an institution of own CET1 instruments, other reserves movements and other regulatory adjustments.
RWAs: Closely managed to support business growth and capital ratio accretion

### Highlights

- RWAs reduced by £19bn reflecting underlying trading book reductions in the Non-Core and Investment Bank
- In Core, the Investment bank reduction was partially offset by business growth of mortgages in PCB and in the US for Barclaycard
- Net Non-Core run-down of £8bn, reflecting the trading book reductions and also exit from Pakistan
- Model and methodology driven updates resulted in a net £1.2bn increase due to a change in policy in relation to SFTs

### RWAs (£bn)

<table>
<thead>
<tr>
<th></th>
<th>Mar-15</th>
<th>Core²</th>
<th>Non-Core²</th>
<th>Net model and methodology updates</th>
<th>Other³</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>396</td>
<td>8</td>
<td>8</td>
<td>1</td>
<td>5</td>
<td>377</td>
</tr>
</tbody>
</table>

1 Bridge items do not reconcile to start and end points due to rounding | ² Excludes model and methodology driven movements | ³ Includes foreign exchange movements of £4.6bn. This does not include movements for modelled counterparty risk or modelled market risk
Leverage ratio increased to 4.1%

**Highlights**

- Improvement in leverage ratio driven by decrease in leverage exposure and growth in capital.

- Leverage exposures during Q2 15 decreased by £116bn to £1,139bn mainly driven by decrease in leverage exposure in Non-Core, reduction in the IB and foreign exchange movements.

- Leverage exposure in our Core businesses decreased by £46bn to £973bn, primarily driven by reductions in derivatives exposure and trading portfolio assets due to a reduction in trading activity, portfolio optimisation and FX movements.

- Loans and advances and other assets decreased by £25bn to £684bn due to a reduction in trading portfolio assets.

---

1 Jun-15 and Mar-15 based on end-point CRR definition of Tier 1 capital for the numerator and the CRR definition of leverage exposure as adopted by the European Union delegated act. This is broadly consistent with the BCBS 270 definition, which was the basis of Jun-14 and Dec-14 comparatives.

2 Loans and advances and other assets net of regulatory deductions and other adjustments.
Fixed Income Slides
Continued strengthening of CET1 ratio

- FL CRD IV CET1 ratio grew 50bps in Q2 2015 to 11.1% (Mar 2015: 10.6%), already meeting the end 2016 target
- FL CRD IV CET1 capital increased by £0.2bn to £42.0bn in Q2, driven by £1.2bn profit for the quarter, less £900m for own credit and dividends and a net £100m reduction for reserves and regulatory adjustments
- While we expect to continue to grow our CET1 ratio over time, we expect to stay around 11% throughout the rest of 2015
- Confident that our planned trajectory positions us well to meet expected future regulatory requirements

- RWAs reduced by £19bn to £377bn in Q2 (Mar 15: £396bn), mainly driven by an £8bn reduction in Non-Core to £57bn, and foreign exchange impacts (which were broadly hedged for CET1 ratio)
- The reduction in Non-Core was primarily a result of reductions in fixed income financing activities, derivatives compressions, and disposals

1 Based on Barclays interpretation of the final CRD IV text and latest EBA technical standards. Following the full implementation of CRD IV reporting in 2014, the previously reported 31 December 2013 RWAs were revised by £6.9bn to £442bn and fully loaded CET1 ratio by (0.2%) to 9.1%.
Significant management focus on maintaining robust capital buffers above future mandatory distribution restrictions

CET1 requirements\(^1\) (as at 1 January except H1)

- **Minimum CRD IV requirement**
- **Pillar 2A**
- **Capital conservation buffer (CET1)**
- **G-SiL buffer (CET1)**

<table>
<thead>
<tr>
<th>Requirement</th>
<th>Jun-15</th>
<th>Jan-16</th>
<th>Jan-17</th>
<th>Jan-18</th>
<th>Jan-19</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>C.£16bn</strong></td>
<td>4.5%</td>
<td>4.5%</td>
<td>4.5%</td>
<td>4.5%</td>
<td>4.5%</td>
</tr>
<tr>
<td><strong>(410bps)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Capital buffer</strong></td>
<td>11.1%</td>
<td>7.2%</td>
<td>8.4%</td>
<td>9.5%</td>
<td>10.6%</td>
</tr>
<tr>
<td><strong>Estimated</strong></td>
<td>c.150bps</td>
<td>Management buffer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>c.£16bn</strong></td>
<td>1.6%</td>
<td>1.6%</td>
<td>1.6%</td>
<td>1.6%</td>
<td>1.6%</td>
</tr>
<tr>
<td><strong>(410bps)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Managerial buffer</strong></td>
<td>1.0%</td>
<td>1.3%</td>
<td>1.9%</td>
<td>2.5%</td>
<td>2.0%</td>
</tr>
<tr>
<td><strong>Estimated</strong></td>
<td>c.150bps</td>
<td>Management buffer</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

\(^1\) This analysis is presented for illustrative purposes only and is not a forecast of Barclays’ results of operations or capital position or otherwise. The analysis is based on certain assumptions, which cannot be assured and are subject to change, including: straight line progress towards meeting our CET1 ratio targets; constant RWAs of £400bn as per 2016 guidance from 1 Jan 2016 onwards; holding constant the P2A at 2015 level (which may not be the case as the requirement is subject to at least annual review); and CET1 resources not required to meet any shortfall to the AT1 or T2 components of the minimum capital requirement. Proposals in the FSB Consultative Document on the “Adequacy of loss-absorbing capacity of global systematically important banks in resolution”, published 10 Nov 2014 not considered. While not impacting mandatory distribution restrictions, this does not take into account any potential PRA buffer expectations. \(^2\) Buffers (except Jun-15) calculated assuming straightline CET1 growth to 1 Jan 2019 expectation. \(^3\) CRD IV rules on mandatory distribution restrictions apply from 1 January 2016 onwards based on transitional CET1 requirements. As per CRD Art. 141, restrictions on distributions (dividends and other payments in respect of ordinary shares, payments to AT1 securities and variable compensation) would apply in case of a breach of the Combined Buffer Requirement as defined in CRD Art 128(6). \(^4\) Calculated as profits multiplied by an MDA factor, both as defined in CRD Art. 141, and the PRA rule book implementing CRD IV. \(^5\) Based on the CRD IV CET1 transitional (FSA October 2012 statement) the ratio was 12.7% as at 30 June 2015 based on £47.9bn of transitional CRD IV CET1 capital and £377bn of RWAs. \(^6\) Barclays current regulatory target is to meet a FL CET1 growth to 1 Jan 2019. • Maintained robust capital buffers above minimum CET1 requirements and Contingent Capital triggers:
  - AT1 securities and PRA 7% expectation: c.410bps or £16bn
  - T2 contingent capital: c.570bps or £21bn
• Expect to build towards c.12% in end-state, including an internal management buffer of c.150bps above the current regulatory expectation of 10.6% in 2019\(^6\)
• The internal management buffer is critical to guard against mandatory distribution restrictions\(^3\), which are applicable from 1 Jan 2016 on a phased-in basis under CRD IV
• The internal management buffer, which is intended to absorb fluctuations in the CET1 ratio, is recalibrated frequently
• The ‘target’ end-state CET1 ratio could be revised in case of changes to minimum CET1 requirement or internal reassessment
• In addition to the internal management buffer, Barclays recovery plan actions are calibrated to take effect ahead of breaching the CBR (Combined Buffer Requirement)
Continued progress on the transition towards end-state capital structure

**Evolution of capital structure**

- **Barclays H1 15 capital structure (PRA Transitional)**
  - 17.4% Total capital ratio
  - 3.4% (£12.8bn) T2
  - 1.8% (£6.7bn) Legacy T1
  - 1.1% (£4.2bn) AT1
  - 11.1% (£42.0bn) CET1

- **Barclays’ ‘target’ end-state capital structure**
  - ≥17% Total capital ratio
  - ≥2.9% T2 (incl. P2A)
  - 2.0% AT1 (incl. P2A)
  - c. 1.5% Internal buffer
  - 2.0% G-SII
  - 2.5% Capital Conservation buffer
  - 1.6% P2A
  - 4.5% CET1

**Fully loaded CRD IV capital position**

- Transitional and fully loaded total capital ratios increased by 60bps to 17.4% (Mar 15: 16.8%), and 60bps to 16.2% (Mar 15: 15.6%) respectively, primarily reflecting CET1 ratio progress
- We continue to transition towards our end-state capital structure which currently assumes at least 17% of total capital
- We aim to manage our capital structure in an efficient manner:
  - Expect to build an additional 90bps of AT1 to reach 2% in end-state through balanced issuance over time
  - Quantum of Tier 2 capital in end-state to maintain a total capital ratio of at least 17% will be informed by TLAC and MREL rules, as well as relative pricing of Tier 2 and senior unsecured debt

**Pillar 2A requirement**

- Barclays 2015 Pillar 2A requirement as per the PRA’s Individual Capital Guidance (ICG) is 2.8%. The ICG is subject to at least annual review
  - CET1 of 1.6% (assuming 56% of total P2A requirement)
  - AT1 of 0.5% (assuming 19% of total P2A requirement)
  - T2 of 0.7% (assuming 25% of total P2A requirement)
- The PRA consultation on the Pillar 2 framework (CP1/15), and Basel Committee consultations and reviews of approaches to Pillar 1 and Pillar 2 risk might further impact the Pillar 2A requirement in the future

---

1 Net of other regulatory adjustments and deductions relating to AT1s of £130m
2 Point in time assessment made at least annually, by the PRA, to reflect idiosyncratic risks not fully captured under Pillar 1
Leverage ratio strengthened further towards target

- Leverage ratio grew by 40bps to 4.1% (Mar 2015: 3.7%), already meeting our 2016 target

- The 40bps quarterly improvement was primarily driven by a £116bn reduction in leverage exposure and fully loaded tier 1 capital growth of £0.2bn

- Leverage ratio already in excess of expected 2019 regulatory minimum requirement of 3.7%

- Leverage exposure decreased by £116bn in Q2 2015, primarily driven by reductions in Barclays Non-Core

- The £70bn reduction in Barclays Non-Core was mainly a result of an accelerated reduction in fixed income financing activities and reductions in derivatives exposures

- Leverage exposure in our Core businesses decreased by £46bn to £973bn, primarily driven by reductions in derivatives exposure and trading portfolio assets due to a reduction in trading activity, portfolio optimisations and FX movements

---

1 Jun-15 and Mar-15 based on fully loaded CRR definition of Tier 1 capital for the numerator and the CRR definition of leverage exposure as adopted by the relevant European Union delegated act. This is broadly consistent with the BCBS 270 definition, which was the basis of the Dec-14 comparative. Dec-13 is not comparable to the estimates as of Jun-14 onwards due to different basis of preparation: estimated ratio and T1 capital based on PRA leverage ratio calculated as fully loaded CRD IV T1 capital adjusted for certain PRA defined deductions, and a PRA adjusted leverage exposure measure.
## Barclays PLC parent company accounts

### Barclays PLC parent company balance sheet

<table>
<thead>
<tr>
<th></th>
<th>FY 14 Notes</th>
<th>FY 14 £m</th>
<th>H1 15 £m</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment in subsidiary</td>
<td>33,743</td>
<td>34,303</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loans and advances to subsidiary</td>
<td>2,866</td>
<td>5,318</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Derivative financial instrument</td>
<td>313</td>
<td>194</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other assets</td>
<td>174</td>
<td>184</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td></td>
<td>37,096</td>
<td>39,999</td>
<td></td>
</tr>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deposits from banks</td>
<td>528</td>
<td>519</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subordinated liabilities</td>
<td>810</td>
<td>800</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debt securities in issue</td>
<td>2,056</td>
<td>4,518</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other liabilities</td>
<td>10</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td></td>
<td>3,404</td>
<td>5,837</td>
<td></td>
</tr>
<tr>
<td><strong>Shareholders’ equity</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Called up share capital</td>
<td>4,125</td>
<td>4,193</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share premium account</td>
<td>16,684</td>
<td>17,330</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other equity instruments</td>
<td>4,326</td>
<td>4,326</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Capital redemption reserve</td>
<td>394</td>
<td>394</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retained earnings</td>
<td>8,163</td>
<td>7,919</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total shareholders’ equity</strong></td>
<td></td>
<td>33,692</td>
<td>34,162</td>
<td></td>
</tr>
<tr>
<td><strong>Total liabilities and shareholders’ equity</strong></td>
<td></td>
<td>37,096</td>
<td>39,999</td>
<td></td>
</tr>
</tbody>
</table>

### Notes

- Barclays PLC is the holding company of the Barclays Group
- The HoldCo’s primary assets currently are its investments in, and loans and advances made to, its sole subsidiary, Barclays Bank PLC, the operating company
- As Barclays is committed to issuing most capital and term senior unsecured debt out of the HoldCo going forward, the HoldCo balance sheet is expected to increase

### Notes to the parent company balance sheet

#### Investment in subsidiary

The investment in subsidiary of £34,303m (2014: £33,743m) represents investments made into Barclays Bank PLC, including £4,326m (2014: £4,326m) of AT1 securities

#### Loans and advances to subsidiary and debt securities in issue

During H1 2015, Barclays PLC issued $4bn of Fixed Rate Senior Notes, accounted for as debt securities in issue. The proceeds raised through these transactions were used to make $4bn of Fixed Rate Senior Loans to Barclays Bank PLC, with a ranking corresponding to the notes issued by Barclays PLC
Refinancing out of Holding Company supports achieving future Total Loss Absorbing Capacity (TLAC)\(^1\) requirements

<table>
<thead>
<tr>
<th>(£bn)</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>PRA transitional Common Equity Tier 1 capital</td>
<td>42</td>
</tr>
<tr>
<td>PRA transitional Additional Tier 1 regulatory capital</td>
<td>11</td>
</tr>
<tr>
<td>Barclays PLC (HoldCo)</td>
<td>4</td>
</tr>
<tr>
<td>Barclays Bank PLC (OpCo)</td>
<td>7</td>
</tr>
<tr>
<td>PRA transitional Tier 2 regulatory capital</td>
<td>13</td>
</tr>
<tr>
<td>Barclays PLC (HoldCo)</td>
<td>1</td>
</tr>
<tr>
<td>Barclays Bank PLC (OpCo)</td>
<td>12</td>
</tr>
<tr>
<td>PRA transitional total regulatory capital</td>
<td>66</td>
</tr>
<tr>
<td>Barclays PLC (HoldCo) vanilla term senior unsecured debt(^2)</td>
<td>5</td>
</tr>
<tr>
<td>Barclays Bank PLC (OpCo) vanilla term senior unsecured debt(^3)</td>
<td>22</td>
</tr>
<tr>
<td>Total term vanilla senior unsecured debt</td>
<td>93</td>
</tr>
<tr>
<td>RWAs</td>
<td>377</td>
</tr>
<tr>
<td>Leverage exposure</td>
<td>1,139</td>
</tr>
<tr>
<td>Proxy risk-weighted TLAC ratio</td>
<td>~ 25%</td>
</tr>
<tr>
<td>Proxy leverage based TLAC ratio</td>
<td>~ 8%</td>
</tr>
</tbody>
</table>

- Proactive transition towards a HoldCo funding and capital model positions us well to meet potential future TLAC requirements
- While requirements remain to be set, Barclays’ current expectation is a multi-year conformance period
- Expect TLAC conformance to be achieved primarily through refinancing OpCo term senior unsecured debt out of the HoldCo
- Based on Barclays current interpretation of TLAC requirements, our proxy TLAC ratio is 25%\(^4\) assuming that all Barclays Bank PLC vanilla term senior unsecured debt is refinanced from HoldCo and in the future, subordinated to OpCo operating liabilities
  - Around half of our OpCo vanilla term senior unsecured debt matures before 2019\(^5\) and could therefore be refinanced at HoldCo
  - Further flexibility to meet future requirements through partially refinancing our £33bn of OpCo structured notes into vanilla HoldCo senior unsecured term debt
- We currently do not intend to use HoldCo senior unsecured debt proceeds to subscribe for OpCo liabilities on a subordinated basis until required to do so by end state TLAC requirements
- The future TLAC-ratio should further benefit from CET1 capital growth and further debt issuance towards end-state expectations
- As TLAC rules are finalised, and as we approach implementation date, we will assess the appropriate composition and quantum of our future TLAC stack
- Further clarity on MREL requirements expected from the Bank of England in Q315 and final rules on TLAC from the FSB in Q415

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\(^1\) For illustrative purposes only reflecting Barclays' interpretation of the FSB Consultative Document on “Adequacy of loss-absorbing capacity of global systemically important banks in resolution”, published 10 November 2014, including certain assumptions on the inclusion or exclusion of certain liabilities where further regulatory guidance is necessary. Evolving regulation, including the implementation of MREL beginning 1 Jan 2016 and any subsequent regulatory policy interpretations, may require a change to the current approach.

\(^2\) Barclays PLC issued term senior unsecured debt assumed to qualify for consolidated TLAC purposes.

\(^3\) Comprise all outstanding Barclays Bank PLC issued public and private vanilla term senior unsecured debt, regardless of residual maturity. This excludes £33bn of notes issued under the structured notes programmes.

\(^4\) Including the 4.5% combined buffer requirement which needs to be met in CET1. The combined buffer requirement comprises a 2% G-SiL buffer and 2.5% capital conservation buffer on a fully phased in basis.

\(^5\) Please see maturity profile of outstanding OpCo term senior unsecured debt on slide 45.
Managing the risk profile of Holding Company term senior unsecured debt today and in end-state

Managing HoldCo term senior debt credit profile in transition

- Barclays PLC (HoldCo)
  - External term senior unsecured debt
- Barclays Bank PLC (OpCo)
  - Subscription of internal OpCo senior unsecured debt
  - External term senior unsecured debt
  - OpCo Operating Liabilities

Delivering robust credit profile for HoldCo term senior unsecured investors in end-state

- Barclays PLC (HoldCo)
  - Subscription of internal “TLAC-eligible” debt
- Barclays Bank PLC (OpCo)
  - Operating Liabilities less HoldCo refinanced term senior unsecured debt
  - External term senior unsecured debt, plus refinanced OpCo term senior unsecured debt

- As we transition towards a HoldCo capital and term funding model, quantum of HoldCo term senior unsecured debt increases materially over time while outstanding OpCo term senior unsecured debt materially reduces.
- If HoldCo term senior unsecured debt proceeds are used to subscribe for TLAC-eligible debt in an OpCo in end-state, the structural subordination that would arise for HoldCo creditors should be mitigated by the increasing balance of term senior unsecured debt at the HoldCo and commensurate reducing balance of term senior unsecured debt at the OpCo.

1. Barclays’ expectations of the creditor hierarchy in a resolution scenario; assumes internal subordination not imposed during transition.
2. HoldCo investments can be viewed in Barclays PLC parent company balance sheet, on slide 39.
3. Assumes that most or all of the term non-structured senior unsecured funding currently outstanding at Barclays Bank PLC has been refinanced out of Barclays PLC.
4. Barclays’ Proxy TLAC ratio as illustrated on slide 40 reflecting Barclays’ interpretation of the FSB Consultative Document on “Adequacy of loss-absorbing capacity of global systemically important banks in resolution”, published 10 November 2014, including certain assumptions on the inclusion or exclusion of certain liabilities where further regulatory guidance is necessary. Evolving regulation, including the implementation of MREL beginning 1 Jan 2016 and any subsequent regulatory policy interpretations, may require a change to the current approach.
Progressing with plans for structural reform

Evolving group structure

Barclays PLC

UK ring-fenced bank

- Newly established material UK bank
- Barclays’ provider of retail and corporate products to UK customers
- Substantial presence in the UK market with over 16 million customers

Barclays Bank PLC & international entities

- Existing banking entities
- International diversified business model, including international retail products, investment banking and corporate products
- Will include Barclays Bank PLC, Barclays Africa and US IHC

Implications for bondholders

Barclays PLC (HoldCo)

- Progressive issuer of AT1 and Tier 2 capital
- Expect material increase in term senior unsecured funding over time as Barclays Bank PLC term senior unsecured debt is refinanced out of the HoldCo
- Diversification post structural reform retained at Barclays PLC

Barclays Bank PLC and other current and future operating subsidiaries

- Capital and term senior unsecured funding needs expected to be met largely through internal TLAC
- Secured funding to be issued out of the operating subsidiary holding the relevant assets
- Barclays Bank PLC will continue to issue short-term wholesale funding (e.g. CDs, CPs and ABCPs)

Areas of uncertainty

- Location of issuance of structured notes dependant on final rules around TLAC-eligibility
- Potential for some external issuance of capital and term senior unsecured debt in local markets to meet local funding and regulatory requirements

Key strategic priority throughout Barclays Group
- Continuous dialogue with key regulators to evolve plans
- Maintaining financial robustness of all parts of the group critical in our planning
- Does not signify a change to capital allocation strategy
- We expect to be able to share more detail on our plans towards year end subject to our ongoing discussions with regulators
Maintaining a robust liquidity position and well diversified funding profile

High quality liquidity pool (£bn)

<table>
<thead>
<tr>
<th></th>
<th>Dec-13</th>
<th>Dec-14</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>LCR†</td>
<td>96%</td>
<td>124%</td>
<td>121%</td>
</tr>
<tr>
<td>1</td>
<td>127</td>
<td>149</td>
<td>145</td>
</tr>
<tr>
<td>2</td>
<td>22</td>
<td>27</td>
<td>28</td>
</tr>
<tr>
<td>3</td>
<td>62</td>
<td>85</td>
<td>86</td>
</tr>
<tr>
<td>4</td>
<td>43</td>
<td>37</td>
<td>31</td>
</tr>
</tbody>
</table>

- Cash & Deposits at Central Banks
- Government Bonds
- Other Available Liquidity

Liquidity – key messages

- Stable liquidity position with the Group liquidity pool at £145bn, providing a surplus to internal and external minimum requirements
- Quality of the pool remains high:
  - 80% held in cash, deposits with central banks and high quality government bonds
  - 93% of government bonds are securities issued by UK, US, Japanese, French, German, Danish, Swiss and Dutch sovereigns
- Even though not a regulatory requirement, the size of our liquidity pool is £77bn above wholesale debt maturing in less than a year

Total funding (excluding BAGL)

<table>
<thead>
<tr>
<th></th>
<th>Dec-13</th>
<th>Dec-14</th>
<th>Jun-15</th>
</tr>
</thead>
<tbody>
<tr>
<td>LDR†</td>
<td>91%</td>
<td>89%</td>
<td>88%</td>
</tr>
<tr>
<td>£522bn</td>
<td>14%</td>
<td>13%</td>
<td>12%</td>
</tr>
<tr>
<td>£508bn</td>
<td>14%</td>
<td>13%</td>
<td>13%</td>
</tr>
<tr>
<td>£490bn</td>
<td>62%</td>
<td>62%</td>
<td>64%</td>
</tr>
</tbody>
</table>

- Group Loan to Deposit Ratio (LDR) and the LDR for the retail businesses stable at 98% and 88% respectively†
- Stable NSFR at 106% (Dec 14: 102%)
- Overall funding requirements for the Group reducing as Non-Core assets are run down
- Continue to guide £10-15bn of gross issuance in 2015 across public and private senior unsecured, secured and subordinated debt, of which £6bn had been issued at 30 June 2015. This is materially below term maturities of £23bn in 2015, of which £9bn remaining this year
- We expect to be a measured issuer of AT1 and T2 over the next few years
- We intend to maintain access to diverse sources of wholesale funding, through different products, currencies, maturities and channels

1 LCR estimated based on the EU-delegated act  | 2 Estimated based on the final BCBS rules published in October 2014  | 3 LDR for PCB, Barclaycard, Africa Banking and Non-Core retail
Recent industry-wide credit rating agency (CRA) actions reflect evolving bank resolution frameworks

<table>
<thead>
<tr>
<th>Ratings1</th>
<th>S&amp;P</th>
<th>Moody’s</th>
<th>Fitch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standalone rating</td>
<td>bbb+</td>
<td>Baa2</td>
<td>a</td>
</tr>
</tbody>
</table>

Barclays PLC (B PLC - HoldCo)

<table>
<thead>
<tr>
<th></th>
<th>S&amp;P</th>
<th>Moody’s</th>
<th>Fitch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior long-term</td>
<td>BBB / Stable</td>
<td>Baa3 / Stable</td>
<td>A / Stable</td>
</tr>
<tr>
<td>Senior short-term</td>
<td>A-2</td>
<td>P-3</td>
<td>F1</td>
</tr>
<tr>
<td>Tier 2</td>
<td>B8+</td>
<td>Baa3</td>
<td>A-</td>
</tr>
<tr>
<td>AT1</td>
<td>8+</td>
<td>n/a</td>
<td>BB+</td>
</tr>
</tbody>
</table>

Barclays Bank PLC (BB PLC - OpCo)

<table>
<thead>
<tr>
<th></th>
<th>S&amp;P</th>
<th>Moody’s</th>
<th>Fitch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior long-term</td>
<td>A- / Stable</td>
<td>A2 / Stable</td>
<td>A / Stable</td>
</tr>
<tr>
<td>Senior short-term</td>
<td>A-2</td>
<td>P-1</td>
<td>F1</td>
</tr>
<tr>
<td>T2 CoCos</td>
<td>BB+</td>
<td>Ba1</td>
<td>BBB-</td>
</tr>
<tr>
<td>UT2</td>
<td>BB+</td>
<td>Baa3/Ba1</td>
<td>BB</td>
</tr>
<tr>
<td>LT2</td>
<td>BBB-</td>
<td>BBa1/Ba2</td>
<td>B</td>
</tr>
<tr>
<td>Tier 1</td>
<td>BB</td>
<td>Ba1/Ba2</td>
<td>B+</td>
</tr>
</tbody>
</table>

Rating action YTD 2015 – Industry wide

- Actions taken on certain UK, German, Austrian and Swiss non-operating holding companies and operating companies following reassessment of government support and review of “Additional Loss Absorbing Capacity” (ALAC)
- Bank rating actions globally following implementation of new bank rating methodology and reassessment of the likelihood of sovereign support
- Actions taken on banks in the EU, globally systemically important banks in the US and Switzerland, and on banks in Hong Kong on 19 May 2015
- There was no impact on Barclays’ standalone credit ratings
- Action on bank HoldCos more punitive:
  - No uplift for loss absorbing capacity provided to senior creditors to offset sovereign support notch removal, and/or
  - Expected increase in thickness of the senior layer which will benefit LGD over time not taken into account
- As implementation of bank resolution frameworks are progressing at different paces across jurisdictions, timelines for CRA action differ

1 Definitions of securities classes for comparison purposes and not necessarily in line with the respective CRA’s own definitions
OpCo senior unsecured debt maturity profile

- Expect to refinance £22bn of OpCo vanilla term unsecured debt out of the HoldCo over time, around half of which matures by 1 Jan 2019
- Additional flexibility to meet future TLAC-requirement through partial refinancing of OpCo structured notes out of the HoldCo in TLAC-eligible form
- Annual HoldCo senior debt issuance expected to be below combined OpCo term vanilla and structured senior unsecured debt maturities

BB PLC structured notes (£33bn total)
BB PLC term senior unsecured debt (£22bn total)
Disclaimer

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