

About Barclays



Overview

Barclays is a **British universal bank**. We support individuals and small businesses through our consumer banking services, and larger businesses and institutions through our corporate and investment banking services.

Our purpose is to **deploy finance responsibly to support people and businesses, acting with empathy and integrity, championing innovation and sustainability, for the common good and the long term.**

For further information about Barclays, please visit our website home.barclays

Strategy

Our **universal bank model** provides us with **strength and stability**, and we have priorities to **sustain and grow** our business.

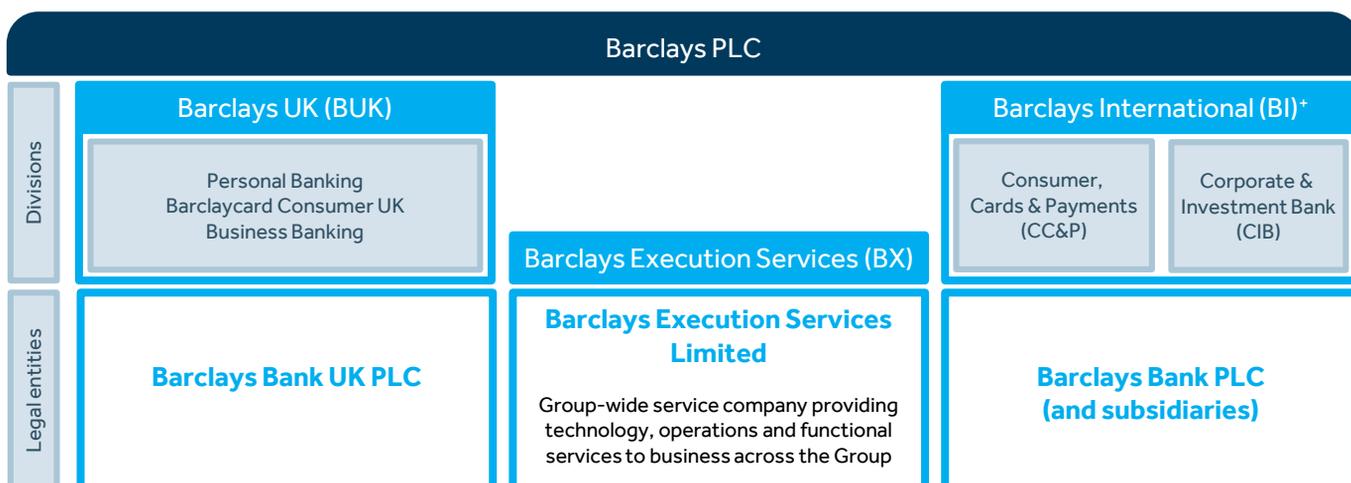
Our **diversification** means we are **resilient through economic cycles** and can deliver double-digit returns.

- A large scale retail and business bank in the UK
- An international bank containing:
 - a top tier global corporate and investment bank
 - a broad international consumer lending, cards and payments franchise

Key Group Financials – Q122

Income	£6.5bn
Cost: income ratio	63%
Impairment	£0.1bn charge
PBT	£2.2bn
RoTE	11.5%
CET1 ratio	13.8%
TNAV	294p

Group Divisional Structure



* Includes Head Office

Medium-term Group Financial Targets

Returns Return on Tangible Equity (RoTE) Group RoTE >10%	Capital Capital Adequacy CET1 ratio 13-14%	Costs Cost efficiency Cost: income ratio <60%
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Results Overview – Q122

- **Income up 10%** driven by strong CIB income
- **Costs up £0.5bn or 15%** driven by higher L&C charges relating to over-issuance of securities in the US and customer remediation costs on a legacy loan portfolio
- **Credit impairment charge** remains lower than pre-pandemic levels
- **Barclays UK RoTE of 15.6%** reflecting higher rates, partially offset by mortgage margin compression, with Q122 NIM of 2.62%
- **Barclays International RoTE of 14.8%** driven by strong income growth, offset by litigation and conduct provisions
- **CET1 ratio of 13.8%**, down 130bps from Dec-21 mainly driven by regulatory changes, the up to £1bn share buyback announced at FY21 results and higher RWAs, partially offset by earnings

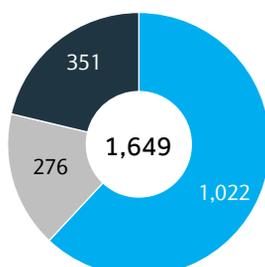
Group performance			
Three months ended (£m)	Mar-22	Mar-21	% change
Income	6,496	5,900	10
Impairment release / (charge)	(141)	(55)	
Total operating expenses	(4,111)	(3,578)	(15)
Other net income	(10)	132	
Profit before tax	2,234	2,399	(7)

Performance measures		
Basic earnings per share	8.4p	9.9p
RoTE	11.5%	14.7%
Cost: income ratio	63%	61%
Loan loss rate (LLR)	15bps	6bps

Barclays UK

Split of income (£m)

- Personal Banking
- Barclaycard Consumer UK
- Business Banking

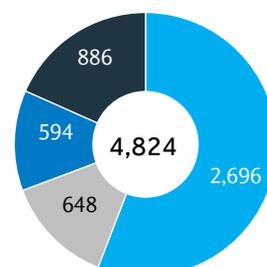


RoTE: 15.6%

Barclays International

Split of income (£m)

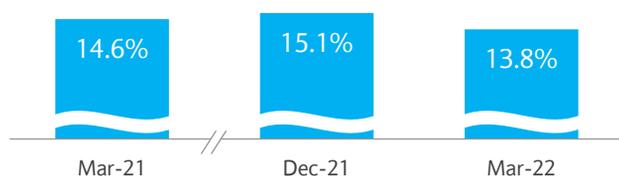
- Global Markets
- Investment Banking fees
- Corporate
- Consumer, Cards & Payments



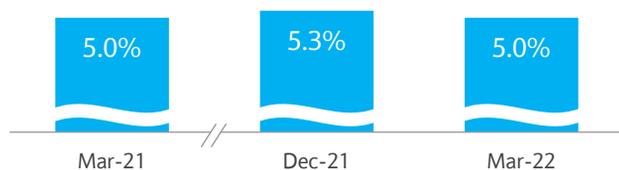
RoTE: 14.8%

Financial strength

CET1 ratio



Robust UK leverage ratio



Solid liquidity and funding base

Group	Mar-22	Dec-21
Liquidity pool	£320bn	£291bn
Liquidity coverage ratio	159%	168%
Loan: deposit ratio ¹	68%	70%

Strong asset quality

As at 31.03.22

As at 31.12.21

	Group Retail ²	Group Wholesale ²
Total gross exposure (£bn)	222.5 221.5	154.7 145.7
Total impairment allowance (£bn)	4.5 4.6	1.0 1.2
Total coverage ratio (%)	2.0% 2.1%	0.7% 0.8%

Credit ratings

As at 28.04.22

	Barclays PLC	Barclays Bank PLC	Barclays Bank UK PLC
Fitch	A / Stable / F1	A+ / Stable / F1	A+ / Stable / F1
Moody's	Baa2 / Positive / P-2	A1 / Stable / P-1	A1 ³ / Stable / P-1
S&P	BBB / Positive / A-2	A / Positive / A-1	A / Positive / A-1

Footnotes

¹ Loan: deposit ratio is calculated as loans and advances at amortised cost divided by deposits at amortised cost

² Group also includes Head Office

³ Deposit rating

Important Notice

The terms Barclays or Group refer to Barclays PLC together with its subsidiaries. The information, statements and opinions contained in this presentation do not constitute a public offer under any applicable legislation, an offer to sell or solicitation of any offer to buy any securities or financial instruments, or any advice or recommendation with respect to such securities or other financial instruments.

Information relating to:

- regulatory capital, leverage, liquidity and resolution is based on Barclays' interpretation of applicable rules and regulations as currently in force and implemented in the UK, including, but not limited to, CRD IV (as amended by CRD V applicable as at the reporting date) and CRR (as amended by CRR II applicable as at the reporting date) texts and any applicable delegated acts, implementing acts or technical standards and as such rules and regulations form part of UK law pursuant to the EU (Withdrawal) Act 2018 (as amended). On 31 March 2022, the temporary transitional powers (TTP) available to UK regulators to delay or phase-in on-shoring of EU legislation into UK law ended with full compliance of the on-shored regulations required from 1 April 2022. All such regulatory requirements are subject to change and disclosures made by the Group will be subject to any resulting changes as at the applicable reporting date;
- MREL is based on Barclays' understanding of the Bank of England's policy statement on "The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL)" published in December 2021, updating the Bank of England's June 2018 policy statement, and its MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transitional period, as determined by the Bank of England, taking into account a number of factors as described in the policy, along with international developments. The Pillar 2A requirement is also subject to at least annual review;
- future regulatory capital, liquidity, funding and/or MREL, including forward-looking illustrations, are provided for illustrative purposes only and are not forecasts of Barclays' results of operations or capital position or otherwise. Illustrations regarding the capital flight path, end-state capital evolution and expectations and MREL build are based on certain assumptions applicable at the date of publication only which cannot be assured and are subject to change.

Forward-looking Statements

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to the Group. Barclays cautions readers that no forward-looking statement is a guarantee of future performance and that actual results or other financial condition or performance measures could differ materially from those contained in the forward-looking statements. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as 'may', 'will', 'seek', 'continue', 'aim', 'anticipate', 'target', 'projected', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', 'achieve' or other words of similar meaning. Forward-looking statements can be made in writing but also may be made verbally by members of the management of the Group (including, without limitation, during management presentations to financial analysts) in connection with this document. Examples of forward-looking statements include, among others, statements or guidance regarding or relating to the Group's future financial position, income growth, assets, impairment charges, provisions, business strategy, capital, leverage and other regulatory ratios, capital distributions (including dividend pay-out ratios and expected payment strategies), projected levels of growth in the banking and financial markets, projected costs or savings, any commitments and targets (including, without limitation, environmental, social and governance (ESG) commitments and targets), estimates of capital expenditures, plans and objectives for future operations, projected employee numbers, IFRS impacts and other statements that are not historical fact. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances. The forward-looking statements speak only as at the date on which they are made. Forward-looking statements may be affected by a number of factors, including, without limitation: changes in legislation, the development of standards and interpretations under IFRS, including evolving practices with regard to the interpretation and application of accounting and regulatory standards, emerging and developing ESG reporting standards, the outcome of current and future legal proceedings and regulatory investigations, future levels of conduct provisions, the policies and actions of governmental and regulatory authorities, the Group's ability along with governments and other stakeholders to measure, manage and mitigate the impacts of climate change effectively, environmental, social and geopolitical risks, and the impact of competition. In addition, factors including (but not limited to) the following may have an effect: capital, leverage and other regulatory rules applicable to past, current and future periods; UK, US, Eurozone and global macroeconomic and business conditions; the effects of any volatility in credit markets; market related risks such as changes in interest rates and foreign exchange rates; effects of changes in valuation of credit market exposures; changes in valuation of issued securities; volatility in capital markets; changes in credit ratings of any entity within the Group or any securities issued by such entities; the direct and indirect consequences of the Russia-Ukraine War on European and global macroeconomic conditions, political stability and financial markets; direct and indirect impacts of the coronavirus (COVID-19) pandemic; instability as a result of the UK's exit from the European Union (EU), the effects of the EU-UK Trade and Cooperation Agreement and the disruption that may subsequently result in the UK and globally; the risk of cyber-attacks, information or security breaches or technology failures on the Group's reputation, business or operations; and the success of future acquisitions, disposals and other strategic transactions. A number of these influences and factors are beyond the Group's control. As a result, the Group's actual financial position, future results, capital distributions, capital, leverage or other regulatory ratios or other financial and non-financial metrics or performance measures or ability to meet commitments and targets may differ materially from the statements or guidance set forth in the Group's forward-looking statements. Additional risks and factors which may impact the Group's future financial condition and performance are identified in Barclays PLC's filings with the SEC (including, without limitation, Barclays PLC's Annual Report on Form 20-F for the fiscal year ended 31 December 2021), which are available on the SEC's website at www.sec.gov.

Subject to Barclays' obligations under the applicable laws and regulations of any relevant jurisdiction (including, without limitation, the UK and the US), in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Non-IFRS Performance Measures

Barclays management believes that the non-IFRS performance measures included in this document provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses' performance between financial periods and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays management. However, any non-IFRS performance measures in this document are not a substitute for IFRS measures and readers should consider the IFRS measures as well. Non-IFRS performance measures are defined and reconciliations are available on our results announcement for the period ended 31 March 2022.